

REVIEW OF GENERAL FUND FINANCIAL RESULTS AND THE VIRGINIA ECONOMY FOR FISCAL YEAR 2022

A PRESENTATION TO THE SENATE FINANCE & APPROPRIATIONS, HOUSE APPROPRIATIONS, AND HOUSE FINANCE COMMITTEES

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Secretary of Finance Commonwealth of Virginia www.finance.virginia.gov August 19, 2022

TOPICS FOR DISCUSSION

- Fiscal Year 2022 Year-in-Review
- Economic Review
- Disposition of Unplanned Revenues and Unspent Appropriations
- Fall Forecasting Process

FY 2022 TOTAL GF REVENUES AND TRANSFERS WERE:

- \$7.8 billion above FY 2019 actuals.
- \$6.2 billion higher than Chapter 552.
- \$3.1 billion greater than Northam introduced budget.
- \$1.9 billion greater than Chapter 1, "caboose" budget.

ALMOST 36 PERCENT GROWTH IN GENERAL FUND REVENUES OVER THREE YEARS FROM PRE-COVID LEVELS

General Fund Revenue Collections

(in millions of dollars)

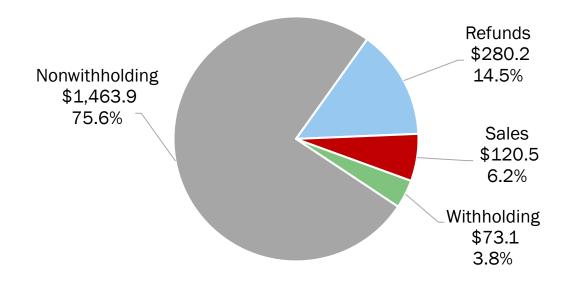
| | | Actuals | | FY 2019 - | FY2022 | FY 2021 - FY2022 | | |
|--------------------|------------|------------|------------|-----------|----------|------------------|----------|--|
| Revenue | FY 2019 | FY 2021 | FY 2022 | Change | % Change | Change | % Change | |
| Withholding | \$12,987.9 | \$14,012.9 | \$15,340.3 | \$2,352.4 | 18.1% | \$1,327.4 | 9.5% | |
| Nonwithholding | 3,976.8 | 5,217.0 | 6,810.5 | 2,833.7 | 71.3% | 1,593.5 | 30.5% | |
| Refunds | (1,738.2) | (1,926.2) | (1,740.5) | (2.3) | 0.1% | 185.7 | -9.6% | |
| Sales | 3,580.4 | 4,166.2 | 4,558.1 | 977.7 | 27.3% | 391.9 | 9.4% | |
| Corporate | 943.4 | 1,515.7 | 1,978.7 | 1,035.3 | 109.7% | 463.0 | 30.5% | |
| All Other | 1,557.2 | 1,892.9 | 1,987.8_ | 430.6 | 27.7% | 94.9 | 5.0% | |
| Total GF Revenues | \$21,307.5 | \$24,878.5 | \$28,934.9 | \$7,627.4 | 35.8% | \$4,056.4 | 16.3% | |
| GF Transfers | \$658.0 | \$758.60 | \$814.30 | \$156.30 | 23.8% | \$55.7 | 7.3% | |
| Total General Fund | \$21,965.5 | \$25,637.1 | \$29,749.2 | \$7,783.7 | 35.4% | \$4,112.1 | 16.0% | |

 Unprecedented growth in GF revenues have been driven by the rebound from the pandemic and structural changes to the workforce.

NONWITHHOLDING AND LOWER THAN EXPECTED REFUNDS ACCOUNT FOR 90 PERCENT OF UNPLANNED FY 2022 REVENUE VS. CABOOSE BUDGET

COMPOSITION OF UNPLANNED GF REVENUE

Compared to Ch. 1, Caboose Budget (\$1.9b)*
(\$ in millions)

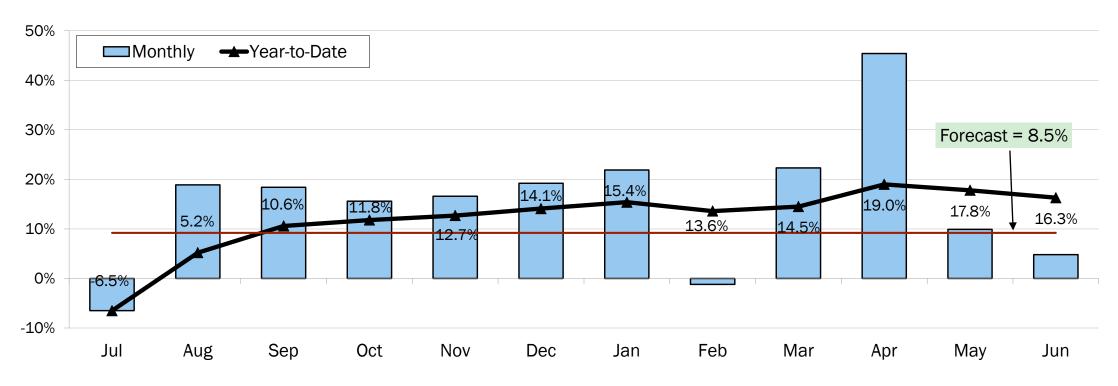


*Other revenue sources not included in the chart net to -\$1.0 million.

SUMMARY

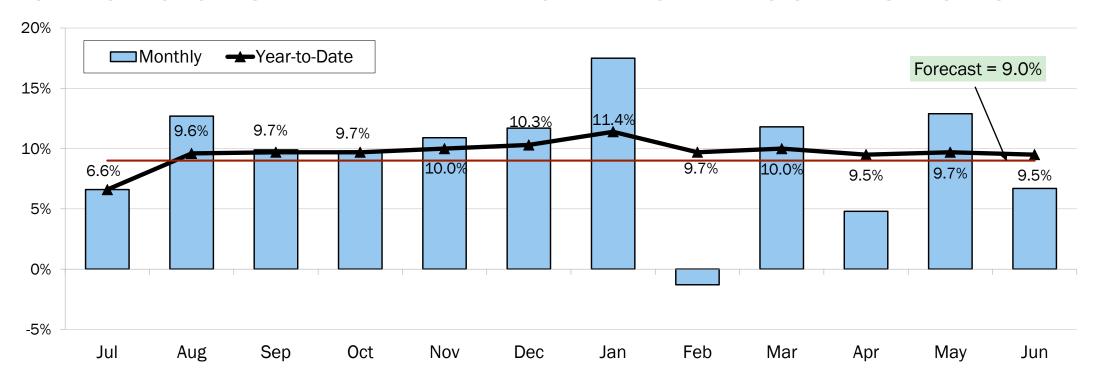
- Actual Fiscal Year 2022 GF revenue collections were \$6.2 billion above the Chapter 552 estimates made in the Spring of 2021.
- FY 2022 revenues were \$1.9 billion above the estimates made in February 2022 used in Chapter 1 (caboose budget).
- FY 2022 GF revenue collections increased by 16.3 percent over FY 2021, and almost 36 percent over prepandemic FY 2019.
- Nonwithheld collections and lower refunds account for 90 percent (\$1.7 billion) of total FY 2022 unplanned revenues above the caboose budget.
- Growth in Commonwealth revenues were driven by withholding, nonwithholding and corporate in the last three years.

16.3 PERCENT GROWTH IN GF REVENUES – CONSISTENT THROUGHOUT FY 2022 DUE TO A NUMBER OF FACTORS



- Wage growth and changes in job mix.
- Strong stock market performance driving capital gains.
- Strong sales tax revenue due to economy opening up and strong liquidity position of the consumer.
- Growing corporate profitability, particularly among larger companies with pricing power.

COMPETITIVE LABOR MARKET PRESAGES CONTINUED STRONG GROWTH IN WITHHOLDING TAX COLLECTIONS



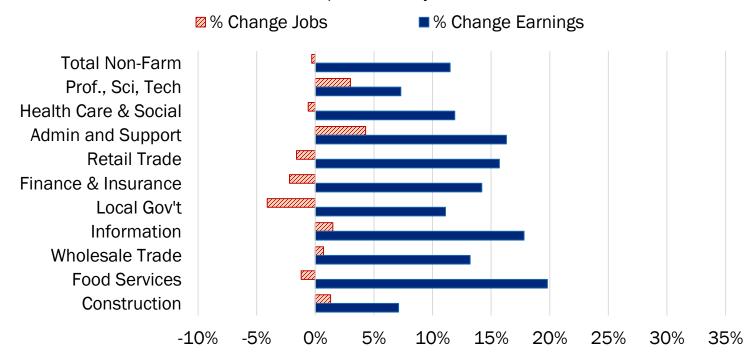
- FY 2022 growth of 9.5 percent was above official estimate of 9.0 percent.
- Virginia employment grew 2.0 percent year-over-year in FY 2022.*
- Job growth since January creates a foundation for continued withholding growth in FY 2023.

^{*}Source: Bureau of Labor Statistics, Local Area Unemployment Statistics (average employment July to June).

EARNINGS GROWTH HAS OUTSTRIPPED EMPLOYMENT GROWTH

Change in Jobs vs. Change in Total Earnings, FY19-22



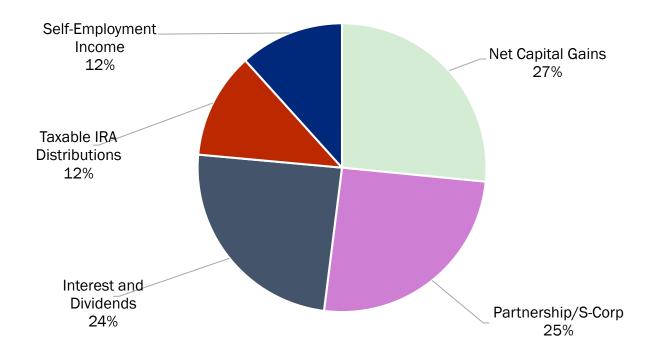


Total earnings grew 12 percent between FY 2019 and FY 2022 while overall job growth was flat.

Source: Source: U.S. Bureau of Labor Statistics (establishment data), EMSI.

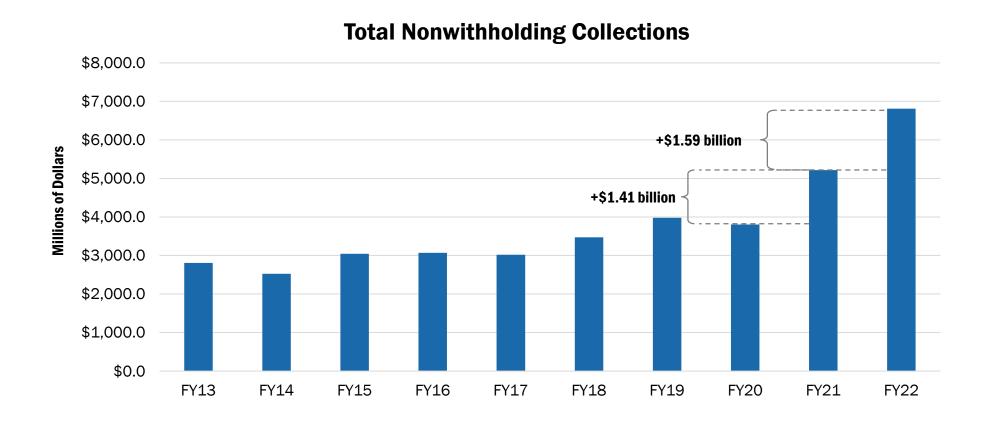
NONWITHHOLDING REVENUES ARE LARGELY DRIVEN BY CAPITAL GAINS AND PRIVATE SOURCES OF INCOME

TY 2019 Sources of Income
Not Typically Subject to Withholding



Source: Virginia Department of Taxation analysis of data from IRS Tax Year 2019 Statistics of Income for Virginia.

NONWITHHOLDING COLLECTIONS GREW NEARLY \$1.6 BILLION YEAR-OVER-YEAR



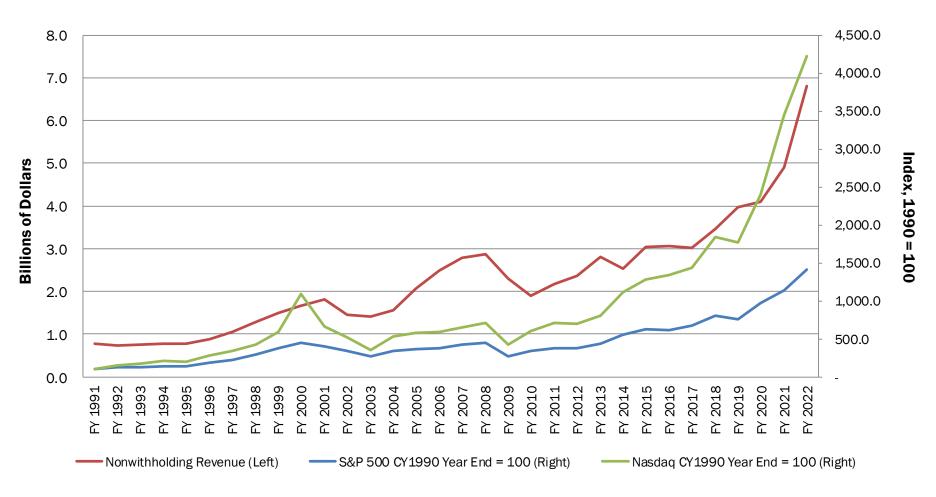
A RELATIVELY SMALL NUMBER OF TAXPAYERS REMIT LARGE TAX PAYMENTS THAT REFLECT CAPITAL GAINS AND NON-WAGE INCOME

Nonwithholding Payments Greater than \$100,000

| Fiscal Year | Number of Payments > \$100k | YoY Percent Change | Millions of \$ of Payments | YoY Percent Change | Percent of Total Nonwithholding |
|----------------|--------------------------------|-----------------------|----------------------------|-----------------------|------------------------------------|
| FY10 | 843 | -36.0% | 263.8 | -45.0% | 13.8% |
| FY11 | 1,130 | 34.0% | 422.3 | 60.1% | 19.4% |
| FY12 | 1,173 | 3.8% | 401.6 | -4.9% | 17.0% |
| FY13 | 1,648 | 40.5% | 575.7 | 43.4% | 20.5% |
| FY14 | 1,119 | -32.1% | 328.0 | -43.0% | 13.0% |
| FY15 | 1,523 | 36.1% | 560.2 | 70.8% | 18.4% |
| FY16 | 1,585 | 4.1% | 583.9 | 4.2% | 19.0% |
| FY17 | 1,638 | 3.3% | 499.2 | -14.5% | 16.5% |
| FY18 | 2,051 | 25.2% | 670.2 | 34.3% | 19.3% |
| FY19 | 2,151 | 4.9% | 736.4 | 9.9% | 18.5% |
| FY20 | 2,459 | 14.3% | 853.9 | 16.0% | 22.4% |
| FY21 | 3,251 | 32.2% | 1,141.2 | 33.6% | 21.9% |
| FY22 | 4,764 | 46.5% | 1,868.3 | 63.7% | 27.4% |

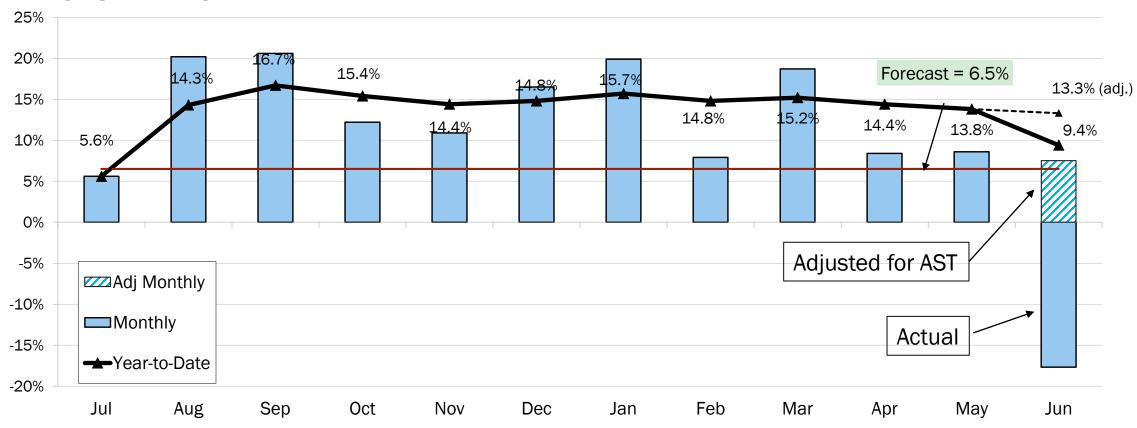
Note: Adjusted for the shift of payments that occurred in July 2020. FY21 payments increased by 34% from the FY20 level. FY20 payments increased 16% from the FY19 level.

NONWITHHOLDING COLLECTIONS ARE CORRELATED WITH STOCK MARKET RETURNS



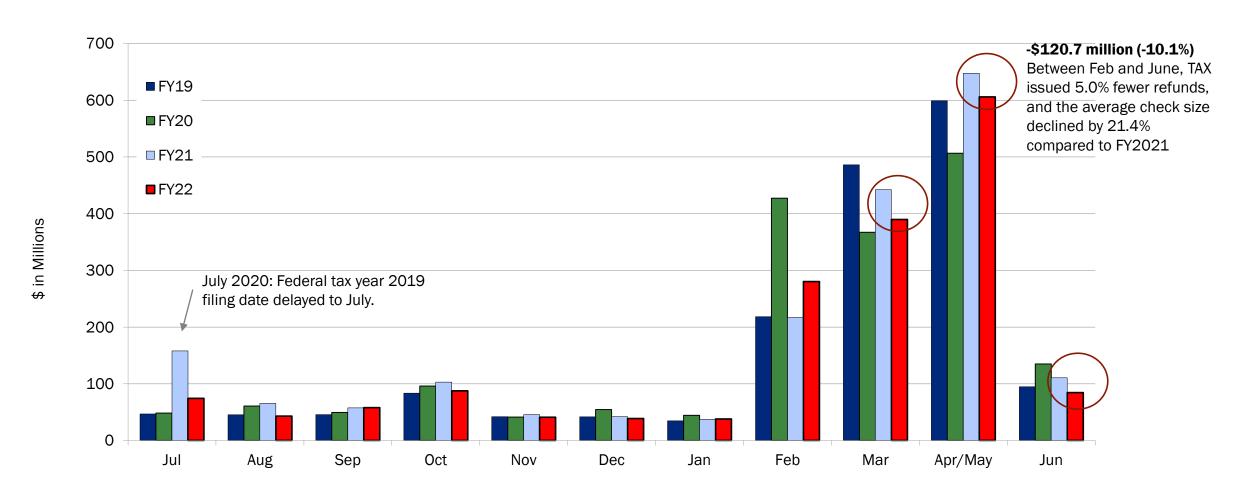
Note: FY 2020/21 estimated payments/final payments are adjusted to place \$110/\$225 million in the proper year.

ADJUSTED FOR AST, SALES AND USE TAX COLLECTIONS GREW 13.3 PERCENT



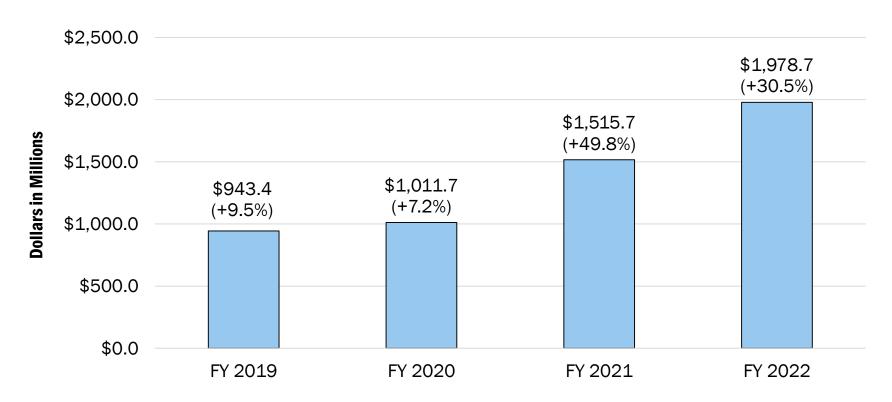
- Sales tax collections reflect the continued strength of the consumer, increasing by 9.4 percent for the fiscal year; ahead of the forecast by \$120.5 million. Adjusted for Accelerated Sales Tax (AST), sales tax collections grew 13.3 percent for the year.
- Adjusted for AST collections, sales tax collections grew 7.6 percent year-over-year in June.

INDIVIDUAL REFUNDS WERE LOWER THAN PLANNED



• The forecast anticipated a 4.9 percent year-over-year increase in refunds. Instead refunds declined 9.6 percent for year.

30.5 PERCENT GROWTH IN CORPORATE INCOME TAX COLLECTIONS



- Corporate income tax collections, 7 percent of total revenues, grew 30.5 percent in FY22, vs. the annual estimate of a 32.6 percent increase.
- Corporate profitability and the continued impacts of federal tax changes drove the growth.

ADJUSTED FOR AST CHANGE, JULY GF REVENUES GREW BY 5.2 PERCENT VS. CHAPTER 2 FORECAST OF 14 PERCENT DECLINE

General Fund Revenue Collections

(in millions of dollars)

| | JULY | | | | | | | | | | |
|----------------------|-----------|-----------|------------|---------|----------|--|--|--|--|--|--|
| Revenue | FY 2022 | FY 2023 | % of Total | Change | % Change | | | | | | |
| Withholding | \$1,135.0 | \$1,244.6 | 69.0% | \$109.6 | 9.7% | | | | | | |
| Nonwithholding | 128.1 | 99.2 | 5.5% | (28.9) | -22.6% | | | | | | |
| Refunds | (74.4) | (51.8) | -2.9% | 22.6 | -30.4% | | | | | | |
| Sales | 221.0 | 358.8 | 19.9% | 137.8 | 62.4% | | | | | | |
| Corporate | 64.7 | 49.7 | 2.8% | (15.0) | -23.2% | | | | | | |
| All Other | 107.7 | 104.5 | 5.8% | (3.2) | -3.0% | | | | | | |
| Total GF Revenues | \$1,582.1 | \$1,805.0 | 100.0% | \$222.9 | 14.1% | | | | | | |
| AST Adjustments | 203.4 | 73.2 | | | | | | | | | |
| Adjusted GF Revenues | \$1,785.5 | \$1,878.2 | | \$92.7 | 5.2% | | | | | | |
| Adjusted Sales | \$424.4 | \$432.0 | | \$7.6 | 1.8% | | | | | | |
| | | | | | | | | | | | |

Withholding continues to be strong with 9.7 percent growth.

FY 2022 SUMMARY

- Revenue sources most closely tied to underlying economic trends payroll withholding and sales taxes – grew 9.5 percent year-over-year on a combined basis.
- A competitive labor market combined with job growth since January drove growth in payroll withholding.
- Nonwithholding collections grew 30.5 percent, \$1.5 billion over the forecast, driven primarily by large tax payments related to capital gains.
- Sales tax collections reflect the continued strength of the consumer, increasing by 9.4 percent for the fiscal year; ahead of the forecast by \$120.5 million.
- Adjusted July revenue results, up 5.2 percent year-over-year, are supported by ongoing strength in payroll withholding.

FY 2022 – INCOME AND EMPLOYMENT EXCEEDED PROJECTIONS; INFLATION SOARED

Summary of Key U.S. and Virginia Economic Indicators

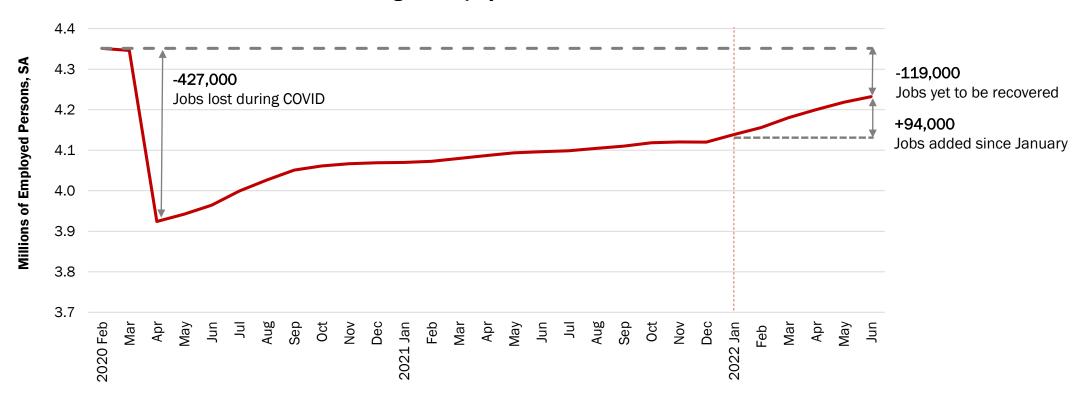
| INDICATOR (% CHANGE) | FY 2022 FORECAST | FY 2022 ACTUAL | ACTUAL MINUS FORECAST | FY 2023 IHS STD FORECAST | |
|---------------------------|---------------------|-------------------|--------------------------|-----------------------------|--|
| U.S. | | | | | |
| Real GDP | 4.5 | 3.8 | (0.7) | 0.7 | |
| Payroll Employment | 4.2 | 4.5 | 0.3 | 2.4 | |
| Total Personal Income 1.0 | | 3.4 | 2.4 | 5.0 | |
| Real Consumer Spending | 5.3 | 5.0 | (0.3) | 1.7 | |
| Unemployment Rate | 4.6 | 4.2 | (0.4) | 3.9 | |
| CPI 4.6 | | 7.1 | 2.5 | 5.7 | |
| Virginia | | | | | |
| Payroll Employment | 2.8 | 3.1 | 0.3 | 0.7 | |
| Wages and Salaries 6.4 | | 9.0 | 2.6 | 3.5 | |
| Unemployment Rate 3.6 | | 3.7 | 0.1 | 2.8 | |

FY 2022 Forecast is based on IHS Markit's October 2021 U.S. standard forecast. FY22 actuals preliminary based on three quarters of data.

FY 2023 Forecast is based on IHS Markit's July 2022 U.S. standard forecast.

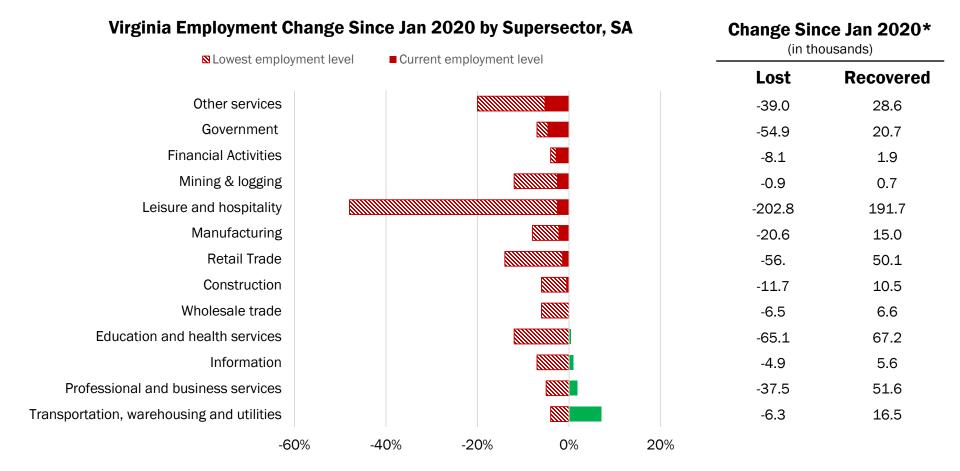
VIRGINIA EMPLOYMENT IS UP 94,000 SINCE JANUARY BUT REMAINS BELOW PREPANDEMIC LEVELS

Virginia Employment



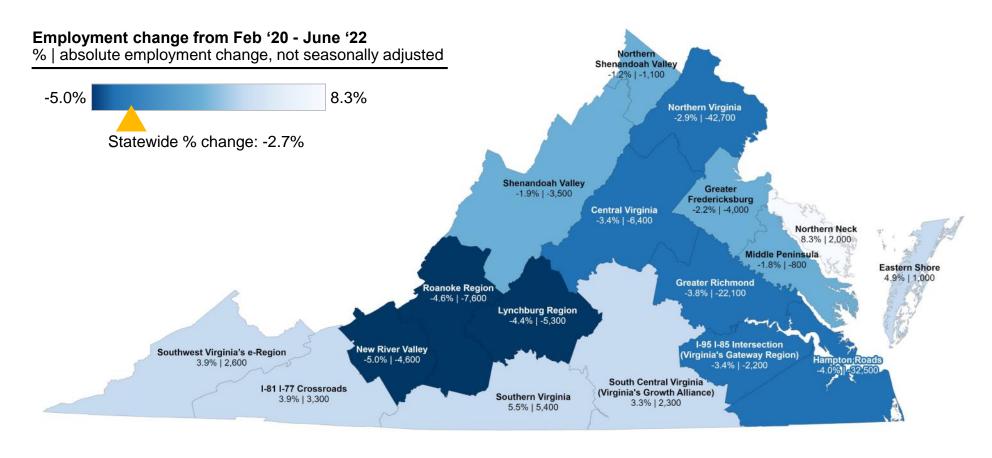
Source: Local Area Unemployment Statistics, Bureau of Labor Statistics

THE PANDEMIC SAW BROAD-BASED IMPACTS, AND EMPLOYMENT REMAINS BELOW FEBRUARY 2020 LEVELS IN MOST SUPERSECTORS



^{*}Jobs lost/recovered since lowest employment level for industry. Industry sub-totals do not equal state total due to differing time frames. Source: Current Employment Statistics, Bureau of Labor Statistics; VEDP analysis

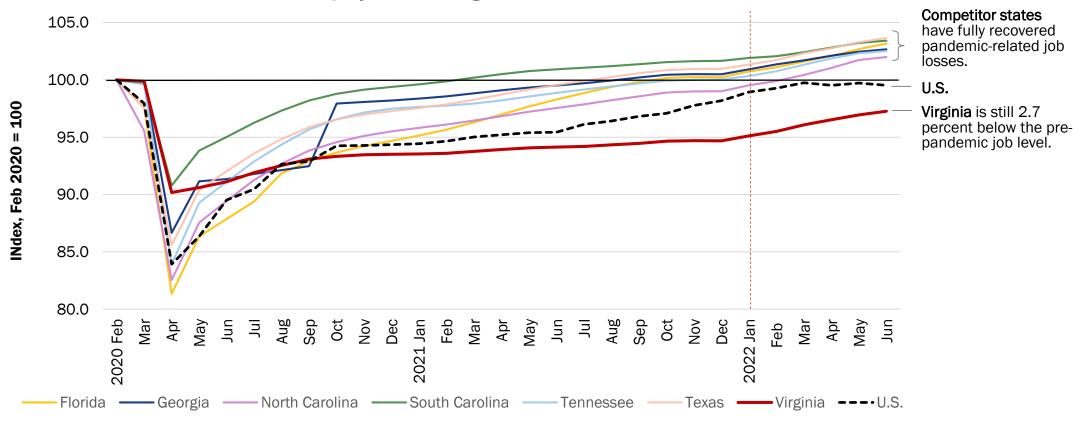
VIRGINIA HAS SEEN PROGRESSIVE RECOVERY OF JOBS LOST, BUT NOT ALL REGIONS HAVE RECOVERED TO THE SAME EXTENT



Source: Bureau of Labor Statistics, Local Area Unemployment Statistics; Virginia Economic Development Partnership.

DESPITE RECENT PROGRESS, VIRGINIA RECOVERY IS WELL BELOW OUR COMPETITORS AND THE U.S.





Source: Local Area Unemployment Statistics (states), Current Population Survey (U.S.), Bureau of Labor Statistics

SUMMARY

- Until recently, Virginia was struggling to regain the 427,000 jobs lost during the COVID pandemic.
- While our competitor states have more than fully recovered, Virginia employment remains 119,000 jobs below pre-pandemic levels.
- Since January the Commonwealth has added 94,000 jobs. Future policy actions can help build on this momentum as we create a more favorable environment for businesses and a more attractive place to live, work, and raise a family.
- Sustained job growth will support continued increases in core revenue sources.
- Nonwithholding will remain a fluctuating component of the Commonwealth's revenues.

UNPLANNED REVENUES + UNSPENT APPROPRIATIONS = \$3.2 BILLION CASH SURPLUS

- In addition to \$2.0 billion in excess revenue collections and transfers, FY 2022 expenditures were \$1.2 billion below appropriations.
- As provided by statute, all of the GF cash surplus is fully committed or assigned on the balance sheet.
- The balance sheet includes:
 - \$1 billion to provide tax rebates for excess taxing in calendar 2021,
 - \$905 million for deposit in the Revenue Stabilization (Rainy Day) Fund, and
 - \$585 million in contingent appropriations for the VRS, I-64, capital project overruns, and economic development incentives included in the budget.
- Governor Youngkin is assigning \$400 million for tax relief in his budget amendments.

DISPOSITION OF \$3.2 BILLION OPERATING SURPLUS FOLLOWS REGULAR ORDER

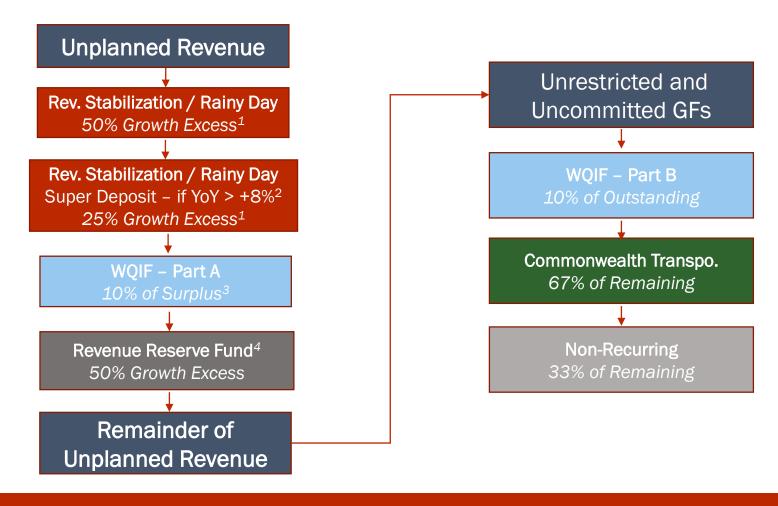
Sources of Surplus

| Unplanned Revenues Above Chapter 1 Forecast | \$1.9 B |
|---|----------------|
| Spending Below FY 2022 Appropriations | <u>\$1.2</u> B |
| Total | \$3.2 B |

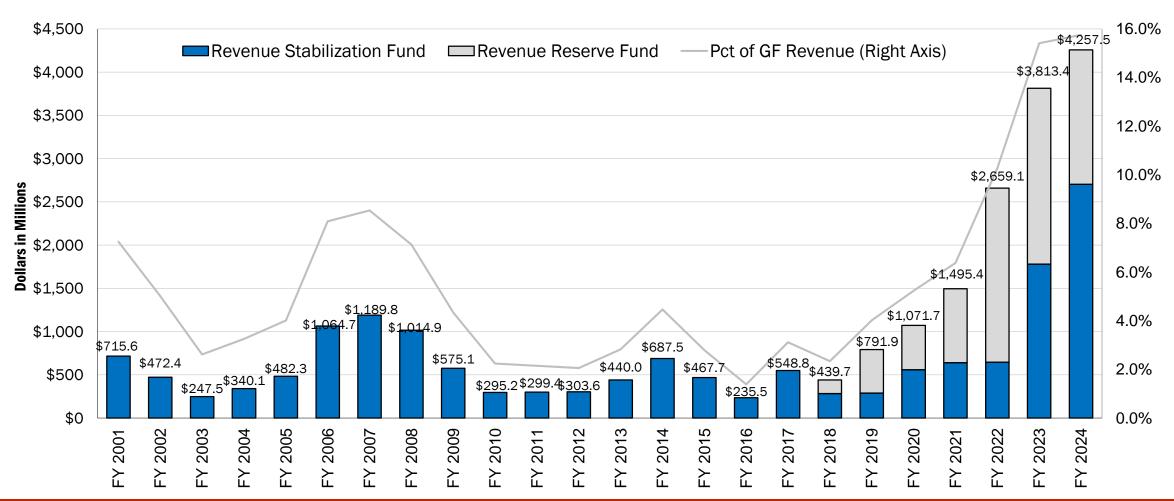
Uses of Surplus

| Balance of Rainy Day Fund Deposit ¹ | \$0.4 B |
|--|----------------|
| Spending Contingent on Unplanned Revenues | \$0.6 B |
| Potential Rainy Day Fund "Super" Deposit | \$0.5 B |
| Reappropriations Required by General Assembly | \$0.8 B |
| Reappropriations at Discretion of Governor | \$0.4 B |
| Water Quality Improvement Fund Deposit | \$0.1 B |
| Voluntary Taxpayer Relief | <u>\$0.4</u> B |
| Total | \$3.2 B |

WATERFALL DIRECTS USE OF SOME UNPLANNED REVENUE AND UNASSIGNED FUND BALANCE

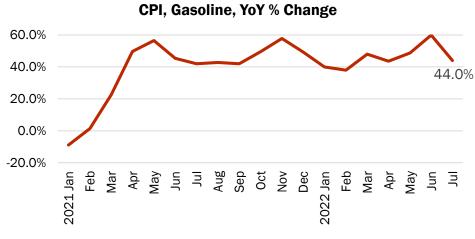


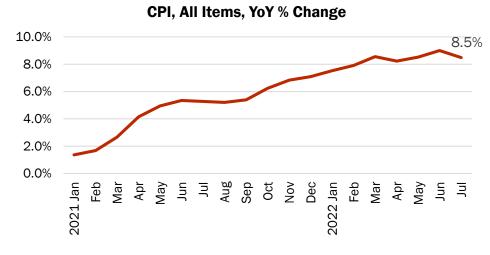
COMBINED RESERVE BALANCES PROJECTED TO TOTAL NEARLY \$4.3 BILLION BY FY 2024

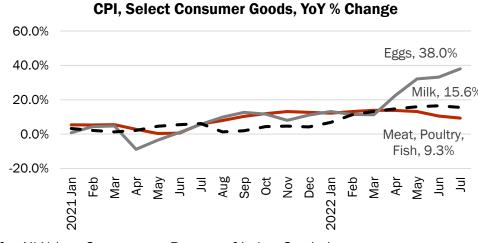


CONSUMERS ARE BEING SQUEEZED







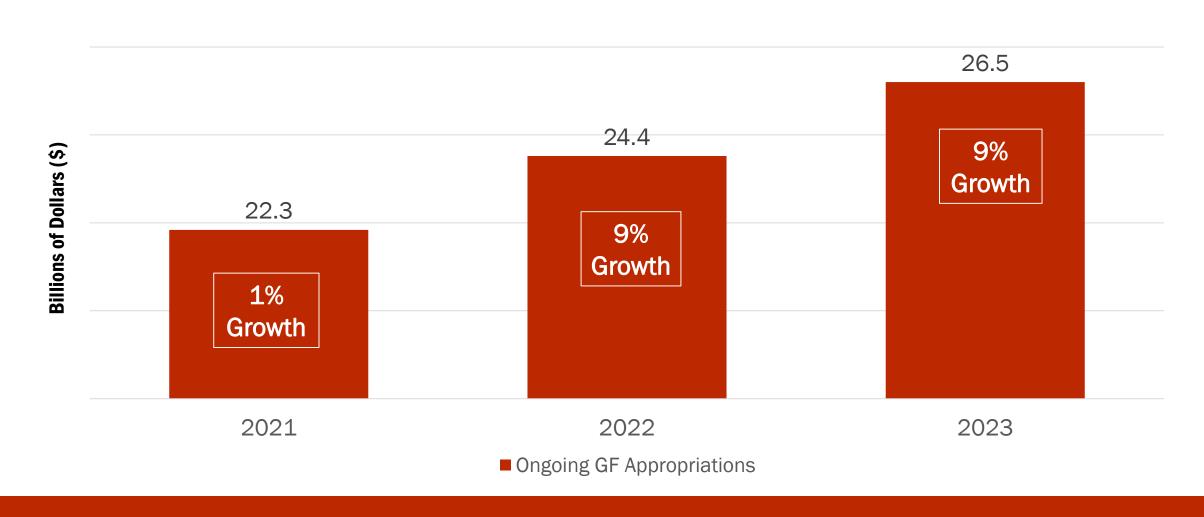


Source: Average Hourly Earnings of All Employees, Total Private; Consumer Price Index for All Urban Consumers; Bureau of Labor Statistics

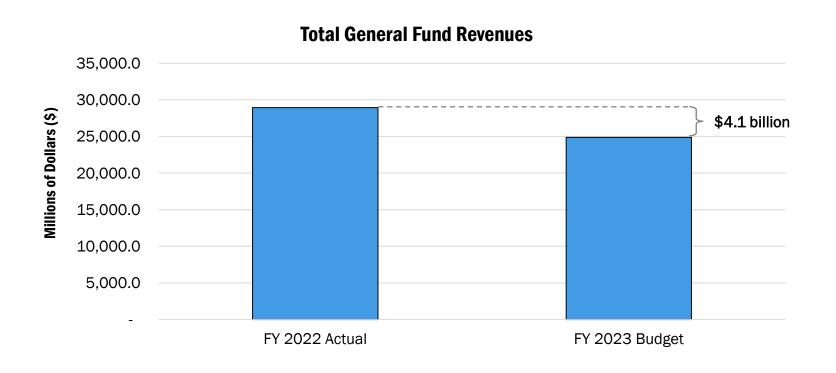
BALANCE SHEET IS IN EXTREMELY STRONG POSITION, TAX RELIEF IS THE BEST USE OF SURPLUS FUNDS

- Revenue Stabilization and Revenue Reserve Fund balances will reach \$4.3 billion by the end of FY 2024, more than 15 percent of GF revenues.
- The balances in both the Water Quality Improvement Fund (WQIF) and Transportation Trust Fund (TTF) have grown significantly in recent years.
 - WQIF FY 2022 year-end balance totaled \$113.3 million, a 228 percent increase over FY 2019.
 - TTF FY 2022 year-end balance totaled \$2.7 billion, a 66 percent increase over FY 2019.
- Tax relief will help Virginians meet the higher costs of essentials like gas and food.

MORE SPENDING WOULD EXACERBATE ALREADY HIGH GROWTH IN ONGOING APPROPRIATIONS



REVENUE CUSHION IS \$4.1 BILLION IN FY 2023, BUDGET ASSUMES A SHARP DECLINE IN REVENUES



• Tax relief can be achieved without a reduction in services.

SUMMARY

- Unplanned revenues and unspent appropriations combine to result in an annual cash surplus of \$3.2 billion for FY 2022.
- The Governor is allocating \$397 million for taxpayer relief.
- The balance sheet is extremely strong, and tax relief is the best use of the surplus remaining after accounting for Constitutional and legislative requirements.
- This will help Commonwealth residents suffering from the high inflation that results from failed policies at the Federal level.

THE FALL FORECASTING PROCESS BEGAN THIS MONTH AND CONTINUES THROUGH DECEMBER

August: First meeting of the Governor's Advisory Council on Revenue Estimates was held on August 5.

September: Individual, corporate, and insurance estimated payments are due on September 15.

October:

- Retailer's corporate estimated payments are due.
- Joint Advisory Board of Economists reviews economic projections for current and next biennium.

November:

- Corporate refunds from extension returns peak.
- Individual income tax extension returns due November 1.
- Governor's Advisory Council on Revenue Estimates reviews revenue forecast for the 2022 2024 biennium.

December:

- · General fund revenue forecast finalized.
- Governor Youngkin's amendments to the 2022 2024 budget are presented to the Joint Money Committee on December 15.

APPENDIX

- Fiscal Year 2022 General Fund Collections: Actual and Official Forecast
- Official General Fund Forecast for Fiscal Years 2023-24
- Fiscal Year 2022 Commonwealth Transportation Fund Collections: Actual and Official Forecast
- Official Commonwealth Transportation Fund Forecast for Fiscal Years 2023-24
- Growth in Total General Fund Revenues, Fiscal Years 1961 to 2022
- June 2022 Revenue Report
- July 2022 Revenue Report

Note: General Fund Preliminary Annual Report, August 2021, is available at the Department of Accounts web site (www.doa.virginia.gov).

Fiscal Year 2022 General Fund Collections: Actual and Official Forecast

(Dollars in Millions)

| | Fiscal Year 2021 | | | | Fiscal Year 2022 | | | | | | | | |
|--------------------------------------|------------------|-----------|------------|----------|------------------|----|-------------------|----|---------|------------|----------|---------|--|
| | | | | Official | | | Forecast Variance | | | % Growth C | | | |
| | | Actual | % Growth | | Forecast | | Actual | | Dollars | Percent | Official | Actual | |
| MAJOR TAX SOURCES | | | | | | | | | | | | | |
| Corporate Income | \$ | 1,515.7 | 49.8 % | \$ | 2,009.6 | \$ | 1,978.7 | \$ | (30.9) | (1.5) % | 32.6 % | 30.5 % | |
| Individual Income Tax: | | | | | | | | | | | | | |
| Gross | | 19,229.9 | 11.9 | | 20,613.8 | | 22,150.7 | | 1,536.9 | 7.5 | 7.2 | 15.2 | |
| Withholding | | 14,012.9 | 4.7 | | 15,267.2 | | 15,340.3 | | 73.1 | 0.5 | 9.0 | 9.5 | |
| Nonwithholding | | 5,217.0 | 37.1 | | 5,346.6 | | 6,810.5 | | 1,463.9 | 27.4 | 2.5 | 30.5 | |
| Refunds | | (1,926.2) | <u>5.2</u> | | (2,020.7) | | (1,740.5) | | 280.2 | (13.9) | 4.9 | (9.6) | |
| Net | | 17,303.7 | 12.7 | | 18,593.1 | | 20,410.2 | | 1,817.1 | 9.8 | 7.5 | 18.0 | |
| Insurance Company Premiums | | 363.1 | 0.7 | | 419.3 | | 426.8 | | 7.5 | 1.8 | 15.5 | 17.6 | |
| State Sales & Use Tax | | 4,166.2 | 12.4 | | 4,437.6 | | 4,558.1 | | 120.5 | 2.7 | 6.5 | 9.4 | |
| Wills, Suits, Deeds, & Contract Fees | | 679.7 | 40.6 | | 650.7 | _ | 654.1 | _ | 3.4 | 0.5 | (4.3) | (3.8) | |
| Total Major Tax Sources | \$ | 24,028.3 | 14.9 % | \$ | 26,110.3 | \$ | 28,027.9 | \$ | 1,917.6 | 7.3 % | 8.7 % | 16.6 % | |
| MISCELLANEOUS TAXES AND OTHER RE | VENU | JES | | | | | | | | | | | |
| Alcoholic Beverage State Tax | \$ | 254.0 | 12.2 % | \$ | 258.3 | \$ | 260.2 | \$ | 1.9 | 0.7 % | 1.7 % | 2.4 % | |
| Bank Franchise Tax | | 26.8 | 0.4 | | 26.8 | | 37.4 | | 10.6 | 39.7 | (0.1) | 39.6 | |
| Beer & Beverage Excise Tax | | 42.0 | 3.1 | | 42.0 | | 40.0 | | (2.0) | (4.8) | (0.1) | (4.8) | |
| Corporate Franchise & Charter Fees | | 61.4 | 3.7 | | 62.3 | | 77.4 | | 15.1 | 24.3 | 1.5 | 26.1 | |
| Excess & Other Fees from Officers | | (13.9) | (61.2) | | (9.3) | | (12.3) | | (3.0) | 32.4 | (33.3) | (11.6) | |
| Estate & Gifts | | 8.0 | na | | 0.0 | | 0.0 | | 0.0 | n/a | n/a | n/a | |
| Institutional Revenues | | 2.3 | (12.2) | | 2.2 | | 2.4 | | 0.2 | 8.4 | (2.5) | 5.6 | |
| Interest & Rents | | 83.5 | (24.6) | | 89.1 | | 76.8 | | (12.3) | (13.8) | 6.7 | (8.0) | |
| Licenses & Permits | | 3.0 | (15.7) | | 2.9 | | 4.6 | | 1.7 | 57.8 | (3.2) | 52.8 | |
| Miscellaneous Taxes and Penalties | | 251.5 | 9.2 | | 271.8 | | 278.1 | | 6.3 | 2.3 | 8.1 | 10.6 | |
| Other Miscellaneous Revenues | | 37.7 | 8.4 | | 38.4 | | 39.8 | | 1.4 | 3.7 | 1.9 | 5.6 | |
| Public Service GR / Consumption Tax | | 101.1 | 4.2 | | 103.5 | | 102.6 | _ | (0.9) | (0.9) | 2.4 | 1.5 | |
| Total Misc. Taxes and Other Revenues | \$ | 850.1 | 3.2 % | \$ | 888.0 | \$ | 907.0 | \$ | 19.0 | 2.1 % | 4.5 % | 6.7 % | |
| TOTAL GF REVENUES | \$ | 24,878.5 | 14.4 % | \$ | 26,998.3 | \$ | 28,934.9 | \$ | 1,936.6 | 7.2 % | 8.5 % | 16.3 % | |
| TRANSFERS | | | | | | | | | | | | | |
| A.B.C. Profits | \$ | 177.9 | 29.4 % | \$ | 146.7 | \$ | 162.9 | \$ | 16.2 | 11.0 % | (17.5) % | (8.4) % | |
| Sales Tax (0.25%) | * | 458.4 | 12.9 | * | 534.1 | - | 522.5 | * | (11.6) | (2.2) | 16.5 | 14.0 | |
| Transfers Per Appropriations Act | | 122.3 | (23.8) | | 123.1 | | 129.0 | | 5.9 | 4.8 | 0.7 | 5.5 | |
| Total Transfers | \$ | 758.6 | 7.8 % | \$ | 803.9 | \$ | 814.3 | \$ | 10.4 | 1.3 % | 6.0 % | 7.3 % | |
| TOTAL GENERAL FUND | \$ | 25,637.1 | 14.2 % | \$ | 27,802.2 | \$ | 29,749.2 | • | 1,947.0 | 7.0 % | 8.4 % | 16.0 % | |

The Official forecast is based on the October 2021 IHS Markit US Standard outlook and the corresponding Virginia economic outlook developed by the Department of Taxation with recommendations from GACRE. It includes actions from the 2022 GA Special Session, Chapter 1.

July 25, 2022

The December to Official General Fund Forecast for Fiscal Year 2023

(Dollars in Millions)

July 27, 2022

| | | | | Fi | scal | Year 2023 | | |
|--------------------------------------|-----|-----------|-----|-----------|------|-----------|-------------|--------------|
| | | December | | Official | | Change | | h Over FY22 |
| | | Forecast | | Forecast | | Change | December | Official |
| MAJOR TAX SOURCES | | | | | | | | |
| Corporate Income | \$ | 1,737.0 | \$ | 1,737.0 | \$ | 0.0 | (13.6) % | (12.2) % |
| Individual Income Tax: | | | | | | | | |
| Gross | | 21,127.9 | | 20,533.5 | | (594.4) | 2.5 | (7.3) |
| Withholding | | 15,598.2 | | 15,319.9 | | (278.3) | 2.2 | (0.1) |
| Nonwithholding | | 5,529.7 | | 5,213.6 | | (316.1) | 3.4 | (23.4) |
| Refunds | | (3,265.5) | | (3,800.9) | | (535.4) | <u>61.6</u> | <u>118.4</u> |
| Net | | 17,862.4 | | 16,732.6 | | (1,129.8) | (3.9) | (18.0) |
| Insurance Company Premiums | | 406.1 | | 406.1 | | 0.0 | (3.1) | (4.9) |
| State Sales & Use Tax | | 4,299.0 | | 4,497.8 | | 198.8 | (3.1) | (1.3) |
| Wills, Suits, Deeds, & Contract Fees | _ | 593.7 | _ | 593.7 | _ | 0.0 | (8.8) | (9.2) |
| Total Major Tax Sources | \$ | 24,898.2 | \$ | 23,967.2 | \$ | (931.0) | (4.6) % | (14.5) % |
| CELLANEOUS TAXES AND OTHER | REV | ENUES | | | | | | |
| Alcoholic Beverage State Tax | \$ | 261.6 | \$ | 261.6 | \$ | 0.0 | 1.3 % | 0.6 % |
| Bank Franchise Tax | | 26.8 | | 26.8 | | 0.0 | 0.0 | (28.4) |
| Beer & Beverage Excise Tax | | 42.0 | | 42.0 | | 0.0 | 0.0 | 5.0 |
| orporate Franchise & Charter Fees | | 62.3 | | 62.3 | | 0.0 | 0.0 | (19.5) |
| Excess & Other Fees from Officers | | (9.3) | | (9.3) | | 0.0 | 0.0 | (24.5) |
| Estate & Gifts | | 0.0 | | 0.0 | | 0.0 | n/a | n/a |
| nstitutional Revenues | | 2.2 | | 2.2 | | 0.0 | 0.0 | (7.9) |
| nterest & Rents | | 98.4 | | 98.4 | | 0.0 | 10.4 % | 28.2 |
| icenses & Permits | | 2.9 | | 2.9 | | 0.0 | 0.0 % | (36.5) |
| Miscellaneous Taxes and Penalties | | 259.7 | | 275.3 | | 15.6 | (4.5) % | (1.0) |
| Other Miscellaneous Revenues | | 38.4 | | 38.4 | | 0.0 | 0.0 % | (3.6) |
| Public Service GR / Consumption Tax | _ | 103.5 | _ | 103.5 | _ | 0.0 | 0.0 % | 0.9 |
| Total Misc. Taxes and Other Revenues | \$ | 888.5 | \$ | 904.1 | \$ | 15.6 | 0.1 % | (0.3) % |
| TAL GF REVENUES | \$ | 25,786.7 | \$ | 24,871.3 | \$ | (915.4) | (4.5) % | (14.0) % |
| ANSFERS | | | | | | | | |
| A.B.C. Profits | \$ | 120.9 | \$ | 120.9 | \$ | 0.0 | (17.6) % | (25.8) % |
| Sales Tax (0.375%) | Ψ | 507.3 | Ψ | 506.9 | Ψ | (0.4) | (5.0) | (3.0) |
| Transfers Per Appropriations Act | | 98.2 | | 86.9 | | (11.3) | (20.2) | (32.6) |
| Total Transfers | \$ | 726.4 | \$ | 714.7 | \$ | (11.7) | (9.6) % | (12.2) % |
| | | | | | | , , | . , | , , |
| TAL GENERAL FUND | \$_ | 26,513.1 | \$_ | 25,586.0 | \$_ | (927.1) | (4.6) % | (14.0) % |

The December forecast is based on the October 2021 IHS Markit Standard Outlook and the corresponding Virginia state forecast developed by the Department of Taxation with recommendations from JABE and GACRE and includes Governor's tax policy proposals.

The Official forecast is based on the October 2021 IHS Markit Standard Outlook and the corresponding Virginia state forecast developed by the Department of Taxation and incorporates actions of the General Assembly 2022 special session, Chapter 2.

The December to Official General Fund Forecast for Fiscal Year 2024 (Dollars in Millions)

July 27, 2022

| | | | | Fis | cal Ye | ar 2024 | | | 2022-2024 Biennium | | | | | |
|--------------------------------------|------|---------------------|-----|----------------------|--------|------------|---------------------|-----------------------|--------------------|----------------------|------|----------------------|------|----------------|
| | | ecember Forecast | | Official Forecast | C | Change | % Growth 0 December | Over FY23 Official | | December Forecast | | Official Forecast | | Change |
| MAJOR TAX SOURCES | | | | | _ | | | | | | | | | |
| Corporate Income | \$ | 1,784.9 | \$ | 1,784.9 | \$ | 0.0 | 2.8 % | 2.8 % | \$ | 3,521.9 | \$ | 3,521.9 | \$ | 0.0 |
| Individual Income Tax: | | | | | | | | | | | | | | |
| Gross | | 22,179.4 | | 21,348.5 | | (830.9) | 5.0 | 4.0 | | 43,307.3 | | 41,882.0 | | (1,425.3) |
| Withholding | | 16,315.2 | | 15,775.5 | | (539.7) | 4.6 | 3.0 | | 31,913.4 | | 31,095.4 | | (818.0) |
| Nonwithholding | | 5,864.2 | | 5,573.0 | | (291.2) | 6.0 | 6.9 | | 11,393.9 | | 10,786.6 | | (607.3) |
| Refunds | | (2,292.6) | | (2,289.9) | | <u>2.7</u> | (29.8) | (39.8) | | <u>(5,558.1)</u> | | (6,090.8) | | <u>(532.7)</u> |
| Net | | 19,886.8 | | 19,058.6 | | (828.2) | 11.3 | 13.9 | | 37,749.2 | | 35,791.2 | | (1,958.0) |
| Insurance Company Premiums | | 425.3 | | 425.3 | | 0.0 | 4.7 | 4.7 | | 831.4 | | 831.4 | | 0.0 |
| State Sales & Use Tax | | 4,478.7 | | 4,472.7 | | (6.0) | 4.2 | (0.6) | | 8,777.7 | | 8,970.5 | | 192.8 |
| Wills, Suits, Deeds, & Contract Fees | _ | 593.7 | _ | 593.7 | _ | 0.0 | 0.0 | 0.0 | - | 1,187.4 | _ | 1,187.4 | _ | 0.0 |
| Total Major Tax Sources | \$ | 27,169.4 | \$ | 26,335.2 | \$ | (834.2) | 9.1 % | 9.9 % | \$ | 52,067.6 | \$ | 50,302.4 | \$ | (1,765.2) |
| MISCELLANEOUS TAXES AND OTHER | R RE | VENUES | | | | | | | | | | | | |
| Alcoholic Beverage State Tax | \$ | 269.2 | \$ | 269.2 | \$ | 0.0 | 2.9 % | 2.9 % | \$ | 530.8 | \$ | 530.8 | \$ | 0.0 |
| Bank Franchise Tax | | 26.8 | | 26.8 | | 0.0 | 0.0 | 0.0 | | 53.6 | | 53.6 | | 0.0 |
| Beer & Beverage Excise Tax | | 42.0 | | 42.0 | | 0.0 | 0.0 | 0.0 | | 84.0 | | 84.0 | | 0.0 |
| Corporate Franchise & Charter Fees | | 62.3 | | 62.3 | | 0.0 | 0.0 | 0.0 | | 124.6 | | 124.6 | | 0.0 |
| Excess & Other Fees from Officers | | (9.3) | | (9.3) | | 0.0 | 0.0 | 0.0 | | (18.6) | | (18.6) | | 0.0 |
| Estate & Gifts | | 0.0 | | 0.0 | | 0.0 | n/a | n/a | | 0.0 | | 0.0 | | n/a |
| Institutional Revenues | | 2.2 | | 2.2 | | 0.0 | 0.0 | 0.0 | | 4.4 | | 4.4 | | 0.0 |
| Interest & Rents | | 110.0 | | 110.0 | | 0.0 | 11.8 | 11.8 | | 208.4 | | 208.4 | | 0.0 |
| Licenses & Permits | | 2.9 | | 2.9 | | 0.0 | 0.0 | 0.0 | | 5.8 | | 5.8 | | 0.0 |
| Miscellaneous Taxes and Penalties | | 260.0 | | 279.8 | | 19.8 | 0.1 | 1.6 | | 519.7 | | 555.1 | | 35.4 |
| Other Miscellaneous Revenues | | 38.4 | | 38.4 | | 0.0 | 0.0 | 0.0 | | 76.8 | | 76.8 | | 0.0 |
| Public Service GR / Consumption Tax | _ | 103.5 | _ | 103.5 | _ | 0.0 | 0.0 | 0.0 | _ | 207.0 | _ | 207.0 | _ | 0.0 |
| Total Misc. Taxes and Other Revenues | \$ | 908.0 | \$ | 927.8 | \$ | 19.8 | 2.2 % | 2.6 % | \$ | 1,796.5 | \$ | 1,831.9 | \$ | 35.4 |
| TOTAL GF REVENUES | \$ | 28,077.4 | \$ | 27,263.0 | \$ | (814.4) | 8.9 % | 9.6 % | \$ | 53,864.1 | \$ | 52,134.3 | \$ | (1,729.8) |
| TRANSFERS | | | | | | | | | | | | | | |
| A.B.C. Profits | \$ | 123.8 | \$ | 123.8 | \$ | 0.0 | 2.4 % | 2.4 % | \$ | 244.7 | \$ | 244.7 | \$ | 0.0 |
| Sales Tax (0.375%) | * | 522.0 | • | 521.5 | * | (0.5) | 2.9 | 2.9 | 7 | 1,029.3 | • | 1,028.4 | - | (0.9) |
| Transfers Per Appropriations Act | | 98.2 | | 87.9 | | (10.3) | 0.0 | 1.2 | | 196.4 | | 174.8 | | (21.6) |
| Total Transfers | \$ | 744.0 | \$ | 733.2 | \$ | (10.8) | 2.4 % | 2.6 % | \$ | 1,470.4 | \$ | 1,447.9 | \$ | (22.5) |
| TOTAL CENEDAL FUND | • | 20 024 4 | • | 27 000 0 | • | (00F 0) | 8.7 % | 0.4.0/ | • | EE 224 E | ÷ | E2 E02 2 | ٠ | (4.750.0) |
| TOTAL GENERAL FUND | \$_ | 28,821.4 | » = | 27,996.2 | ⊸ = | (825.2) | <u>8.1</u> % | 9.4 % | Ф ₌ | 55,334.5 | \$ _ | 53,582.2 | \$ _ | (1,752.3) |

The December forecast is based on the October 2021 IHS Markit Standard Outlook and the corresponding Virginia state forecast developed by the Department of Taxation with recommendations from JABE and GACRE and includes Governor's tax policy proposals.

The Official forecast is based on the October 2021 IHS Markit Standard Outlook and the corresponding Virginia state forecast developed by the Department of Taxation and incorporates actions of the General Assembly 2022 special session, Chapter 2.

Commonwealth Transportation Fund Actual Collections Compared to the Official Forecast for Fiscal Year 2022 (Millions of Dollars)

| | | | | Percent | Change | | |
|-------------------------|-----------|-----------|-----------|---------|----------|--------|----------|
| | FY2021 | FY2022 | FY2022 | | -2022 | | Variance |
| Revenue Sources | Actual | Actual | Forecast | Actual | Forecast | Amount | Percent |
| Motor Fuels Tax | 971.9 | 1,215.3 | 1,282.4 | 25.0 | 31.9 | (67.1) | (5.2) |
| Road Use Tax | 55.0 | 71.2 | 68.2 | 29.5 | 24.0 | 3.0 | 4.4 |
| Vehicle Sales Tax | 1,110.6 | 1,200.2 | 1,174.0 | 8.1 | 5.7 | 26.2 | 2.2 |
| Vehicle Licenses | 241.7 | 231.0 | 234.8 | (4.4) | (2.9) | (3.8) | (1.6) |
| Highway User Fee | 42.7 | 53.8 | 52.4 | 26.0 | 22.7 | 1.4 | 2.7 |
| State Sales Tax | 1,264.1 | 1,368.3 | 1,355.1 | 8.2 | 7.2 | 13.2 | 1.0 |
| Recordation Tax | 83.8 | 81.6 | 88.8 | (2.6) | 6.0 | (7.2) | (8.1) |
| Insurance Premiums Tax | 181.4 | 180.7 | 180.7 | (0.4) | (0.4) | 0.0 | 0.0 |
| Int'l Registration Plan | 121.4 | 118.7 | 124.3 | (2.2) | 2.4 | (5.6) | (4.5) |
| Interest Earnings | 5.9 | 1.7 | 5.7 | (71.2) | (3.4) | (4.0) | (70.2) |
| Rental Tax | 34.3 | 48.8 | 40.7 | 42.3 | 18.7 | 8.1 | 19.9 |
| Aviation Fuels Tax | 1.0 | 1.5 | 2.0 | 50.0 | 100.0 | (0.5) | (25.0) |
| Miscellaneous | 19.8 | 21.3 | 17.2 | 7.6 | (13.1) | 4.1 | 23.8 |
| TOTAL | \$4,133.6 | \$4,594.1 | \$4,626.3 | 11.1 | 11.9 | (32.2) | (0.7) |

The December and Official Standard Commonwealth Transportation Fund Forecast for Fiscal Year 2023 (Dollars in Millions)

July 25, 2022

| | Fiscal Y | ear 2022 | | Fiscal Year 2023 | | | | | | |
|---------------------------------|------------|----------|---------------|------------------|--------|-------------|----------|--|--|--|
| | | ~ ~ | December | Official | 01 | % Growth ov | | | | |
| Commonwealth Transportation F | Forecast | % Growth | Forecast | Forecast | Change | December | Official | | | |
| oonmonwould Hanoportation I | unu | | | | | | | | | |
| Motor Fuels Tax | \$ 1,215.3 | 25.0 % | \$ 1,360.7 \$ | 1,360.7 \$ | 0.0 | 12.0 % | 12.0 % | | | |
| Road Tax | 71.2 | 29.5 | 69.2 | 69.2 | 0.0 | (2.8) | (2.8) | | | |
| Aviation Fuels Tax | 1.5 | 50.0 | 2.0 | 2.0 | 0.0 | 33.3 | 33.3 | | | |
| Motor Vehicle Sales and Use Ta | x 1,200.2 | 8.1 | 1,155.1 | 1,155.1 | 0.0 | (3.8) | (3.8) | | | |
| Motor Vehicle Rental Tax(1) | 48.8 | 42.3 | 42.9 | 42.9 | 0.0 | (12.1) | (12.1) | | | |
| Motor Vehicle License Fees | 231.0 | (4.4) | 236.6 | 236.6 | 0.0 | 2.4 | 2.4 | | | |
| Highway User Fee | 53.8 | n/a | 59.7 | 59.7 | 0.0 | 11.0 | 11.0 | | | |
| International Registration Plan | 118.7 | (2.2) | 124.2 | 124.2 | 0.0 | 4.6 | 4.6 | | | |
| Retail Sales and Use Tax | 1,368.3 | 8.2 | 1,350.3 | 1,349.2 | (1.1) | (1.3) | (1.4) | | | |
| Recordation Tax (3 cents) | 81.6 | (2.6) | 81.0 | 81.0 | 0.0 | (0.7) | (0.7) | | | |
| Insurance Premiums Tax (1/3) | 180.7 | (0.4) | 196.0 | 202.5 | 6.5 | 8.5 | 12.1 | | | |
| Interest Earnings | 1.7 | (71.2) | 5.7 | 5.7 | 0.0 | 235.3 | 235.3 | | | |
| Miscellaneous | 21.3 | 7.6 | 17.2 | 17.2 | 0.0 | (19.2) | (19.2) | | | |
| otal State Taxes and Fees | \$ 4,594.1 | 11.1_% | \$ 4,700.6 \$ | 4,706.0 \$ | 5.4 | 2.3 % | 2.4 % | | | |

The December forecast is based on the October 2021 IHS Markit Standard outlook and the corresponding Virginia state forecast developed by the Department of Taxation.

The Official forecast is based on the October 2021 IHS Markit Standard outlook and the corresponding Virginia state forecast developed by the Department of Taxation and adjusted for year-to-date cash flows and actions of the 2022 session of the General Assembly.

⁽¹⁾ Consistent with pages 4 and 5 of the monthly 10-page revenue report, includes distributions to Fund 04000 Commonwealth

Transportation Fund and Fund 09830 WMATA Capital Fund.

The December and Official Standard Commonwealth Transportation Fund Forecast for Fiscal Year 2024 (Dollars in Millions)

July 25, 2022

| | | | Fiscal Year 2024 | | |
|-----------------------------------|----------------------|----------------------|------------------|---------------------------|---------------------|
| | December Forecast | Official Forecast | Change | % Growth over December | r FY 23 Official |
| Commonwealth Transportation Fund | | | | | |
| Motor Fuels Tax | \$ 1,380.7 | \$ 1,380.7 | \$ 0.0 | 1.5 % | 1.5 % |
| Road Tax | 69.5 | 69.5 | 0.0 | 0.4 | 0.4 |
| Aviation Fuels Tax | 2.0 | 2.0 | 0.0 | 0.0 | 0.0 |
| Motor Vehicle Sales and Use Tax | 1,119.4 | 1,119.4 | 0.0 | (3.1) | (3.1) |
| Motor Vehicle Rental Tax(1) | 43.6 | 43.6 | 0.0 | 1.6 | 1.6 |
| Motor Vehicle License Fees | 240.3 | 240.3 | 0.0 | 1.6 | 1.6 |
| Highway User Fee | 62.7 | 62.7 | 0.0 | 5.0 | 5.0 |
| International Registration Plan | 122.6 | 122.6 | 0.0 | (1.3) | (1.3) |
| Retail Sales and Use Tax | 1,315.1 | 1,313.9 | (1.2) | (2.6) | (2.6) |
| Recordation Tax (3 cents) | 81.0 | 81.0 | 0.0 | 0.0 | 0.0 |
| Insurance Premiums Tax (1/3) | 203.8 | 203.8 | 0.0 | 4.0 | 0.6 |
| Interest Earnings | 5.7 | 5.7 | 0.0 | 0.0 | 0.0 |
| Miscellaneous | 17.2 | 17.2 | 0.0 | 0.0 | 0.0 |
| Total State Taxes and Fees | \$ 4,663.6 | \$ 4,662.4 | \$ (1.2) | (0.8) % | (0.9) % |

The December forecast is based on the October 2021 IHS Markit Standard outlook and the corresponding Virginia state forecast developed by the Department of Taxation.

The Official forecast is based on the October 2021 IHS Markit Standard outlook and the corresponding Virginia state forecast developed by the Department of Taxation and adjusted for year-to-date cash flows and actions of the 2022 session of the General Assembly.

(1) Consistent with pages 4 and 5 of the monthly 10-page revenue report, includes distributions to Fund 04000 Commonwealth

Transportation Fund and Fund 09830 WMATA Capital Fund.

Growth in Total General Fund Revenues Fiscal Year 1961 - Fiscal Year 2024

(Nominal - Actual Dollars)

| <u>FY</u> | Total Revenues | <u>Growth</u> | <u>F</u> | <u>Y</u> | Total Revenues | <u>Growth</u> |
|-----------|----------------|---------------|----------|------------|----------------|---------------|
| 61 | 230,998,887 | - | 9 | 3 | 6,133,637,000 | 9.1% |
| 62 | 242,144,567 | 4.8% | 9 | 4 | 6,503,368,000 | 6.0% |
| 63 | 286,304,265 | 18.2% | 9 | 5 | 6,881,145,000 | 5.8% |
| 64 | 298,033,919 | 4.1% | 9 | 6 | 7,356,110,000 | 6.9% |
| 65 | 323,213,412 | 8.4% | 9 | 7 | 7,949,327,000 | 8.1% |
| 66 | 365,129,776 | 13.0% | 9 | 8 | 8,773,520,000 | 10.4% |
| 67 | 414,755,644 | 13.6% | 9 | 9 | 9,702,747,000 | 10.6% |
| 68 | 533,597,744 | 28.7% | 0 | 0 | 10,788,482,000 | 11.2% |
| 69 | 706,254,374 | 32.4% | 0 | 1 | 11,105,275,000 | 2.9% |
| 70 | 743,721,322 | 5.3% | 0. | 2 | 10,678,954,000 | -3.8% |
| 71 | 807,954,651 | 8.6% | 0 | 3 | 10,867,149,000 | 1.8% |
| 72 | 922,653,686 | 14.2% | 0- | 4 | 11,917,867,000 | 9.7% |
| 73 | 1,054,469,443 | 14.3% | 0 | 5 | 13,687,252,000 | 14.8% |
| 74 | 1,168,562,871 | 10.8% | 0 | 6 | 14,834,298,000 | 8.4% |
| 75 | 1,303,178,893 | 11.5% | 0 | 7 | 15,565,827,000 | 4.9% |
| 76 | 1,428,421,157 | 9.6% | 0 | 8 | 15,766,951,000 | 1.3% |
| 77 | 1,636,301,819 | 14.6% | 0 | 9 | 14,315,060,000 | -9.2% |
| 78 | 1,923,085,084 | 17.5% | 1 | 0 | 14,219,477,000 | -0.7% |
| 79 | 2,115,211,522 | 10.0% | 1 | 1 | 15,040,200,000 | 5.8% |
| 80 | 2,344,928,934 | 10.9% | 1: | 2 | 15,846,665,000 | 5.4% |
| 81 | 2,579,663,941 | 10.0% | 1: | 3 | 16,684,600,000 | 5.3% |
| 82 | 2,796,458,741 | 8.4% | 1 | 4 | 16,411,400,000 | -1.6% |
| 83 | 2,975,687,935 | 6.4% | 1 | 5 | 17,735,600,000 | 8.1% |
| 84 | 3,397,710,261 | 14.2% | 1 | 6 | 18,040,100,000 | 1.7% |
| 85 | 3,790,816,000 | 11.6% | 1 | 7 | 18,695,100,000 | 3.6% |
| 86 | 4,131,778,000 | 9.0% | 1 | 8 | 19,880,800,000 | 6.3% |
| 87 | 4,590,434,000 | 11.1% | 1 | 9 | 21,307,500,000 | 7.2% |
| 88 | 5,054,382,000 | 10.1% | 2 | 0 | 21,737,800,000 | 2.0% |
| 89 | 5,478,912,000 | 8.4% | 2 | 1 | 24,878,500,000 | 14.4% |
| 90 | 5,494,884,000 | 0.3% | 2 | 2 | 28,934,900,000 | 16.3% |
| 91 | 5,471,879,000 | -0.4% | 23 | 3 * | 24,871,300,000 | -14.0% |
| 92 | 5,623,213,000 | 2.8% | 24 | ! * | 27,263,000,000 | 9.6% |
| | | | | | | |

^{*} June 22, 2022 Official Forecast (Excludes Transfers)

Shaded areas indicate years in which there was a national recession.

FY 2022 Revised Estimate Per Chapter 1

Commonwealth of Virginia/Department of Accounts Summary Report on General Fund Revenue Collections For the Fiscal Years 2021 and 2022 (Dollars in Thousands)

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) % Annual |
|--|---------------------------|---------------------------|------------------------|------------------------|-------------|---------------------------|---------------------------|-------------|-----------------|
| | | | | June | | ١ | ear-To-Date | | Growth |
| Revenue | FY 2022 Estimate | As a % of Gen Fund Rev | FY 2022 | FY 2021 | % Change | FY 2022 | FY 2021 | % Change | Req By Est |
| Individual Income Tax: Withholding Tax Dues/Estimated Payments | \$15,267,200 5,346,600 | 56.55 19.80 | \$1,333,104 622,307 | \$1,249,856 566,809 | 6.7 9.8 | \$15,340,253 6,810,455 | \$14,012,909 5,216,972 | 9.5 30.5 | 9.0 2.5 |
| Gross Individual Income Tax | \$20,613,800 | 76.35 | \$1,955,411 | \$1,816,665 | 7.6 | \$22,150,708 | \$19,229,881 | 15.2 | 7.2 |
| Individual and Fiduciary Income (Refunds) | (2,020,700) | (7.48) | (84,348) | (110,516) | (23.7) | (1,740,505) | (1,926,214) | (9.6) | 4.9 |
| Net Individual Income Tax | \$18,593,100 | 68.87 | \$1,871,063 | \$1,706,149 | 9.7 | \$20,410,203 | \$17,303,667 | 18.0 | 7.5 |
| Sales and Use Tax | \$4,437,600 | 16.44 | \$475,336 | \$577,585 | (17.7) | \$4,558,082 | \$4,166,182 | 9.4 | 6.5 |
| Corporations Income Tax | 2,009,600 | 7.44 | 320,202 | 265,558 | 20.6 | 1,978,697 | 1,515,692 | 30.5 | 32.6 |
| Wills, Suits, Deeds, Contracts | 650,700 | 2.41 | 53,714 | 64,477 | (16.7) | 654,072 | 679,674 | (3.8) | (4.3) |
| Insurance Premiums | 419,300 | 1.55 | 130,081 | 121,103 | 7.4 | 426,830 | 363,105 | 17.6 | 15.5 |
| Interest Income (a) | 88,900 | 0.33 | (4,841) | (133) | # | 76,644 | 83,328 | (8.0) | 6.7 |
| Alcoholic Beverage Sales (b) | 300,300 | 1.12 | 68,473 | 65,403 | 4.7 | 300,153 | 296,059 | 1.4 | 1.4 |
| All Other Revenues | 498,800 | 1.84 | 133,285 | 108,240 | 23.1 | 530,201 | 470,762 | 12.6 | 6.0 |
| Total General Fund Revenues | \$26,998,300 | 100.00 | \$3,047,313 | \$2,908,382 | 4.8 | \$28,934,882 | \$24,878,469 | 16.3 | 8.5 |

[#] Percentage is greater than or equal to 1,000%.

⁽a) Interest Income for the April - June quarter attributable to nongeneral funds was transferred this month, resulting in negative Interest Income for the month of June.

⁽b) Includes Beer and Beverage Excise Tax and Alcoholic Beverage State Tax.

Commonwealth of Virginia/Department of Accounts General Fund Statement of Revenue Collections and Estimates For the Fiscal Years 2021 and 2022

(Dollars in Thousands)

| | | | (Dollars III I | nousanus) | | | | | |
|---|--------------|--------------|----------------|-------------|---------|--------------|--------------|---------|------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| | | As a % | | June | | | Year-To-Date | | % Annual |
| | FY 2022 | of Total | | | % | | | % | Growth |
| Revenue | Estimate | Gen Fund Rev | FY 2022 | FY 2021 | Change | FY 2022 | FY 2021 | Change | Req By Est |
| Taxes: | | | | | | | | | |
| Individual Income Tax - Withholding | \$15,267,200 | 56.55 | \$1,333,104 | \$1,249,856 | 6.7 | \$15,340,253 | \$14,012,909 | 9.5 | 9.0 |
| Tax Dues/Estimated Payments | 5,346,600 | 19.80 | 622,307 | 566,809 | 9.8 | 6,810,455 | 5,216,972 | 30.5 | 2.5 |
| Gross Individual Income Tax | \$20,613,800 | 76.35 | \$1,955,411 | \$1,816,665 | 7.6 | \$22,150,708 | \$19,229,881 | 15.2 | 7.2 |
| Individ and Fiduc Income (Refunds) | (2,020,700) | (7.48) | (84,348) | (110,516) | (23.7) | (1,740,505) | (1,926,214) | (9.6) | 4.9 |
| Net Individual Income Tax | \$18,593,100 | 68.87 | \$1,871,063 | \$1,706,149 | 9.7 | \$20,410,203 | \$17,303,667 | 18.0 | 7.5 |
| Sales and Use Tax | 4,437,600 | 16.44 | 475,336 | 577,585 | (17.7) | 4,558,082 | 4,166,182 | 9.4 | 6.5 |
| Corporations Income | 2,009,600 | 7.44 | 320,202 | 265,558 | 20.6 | 1,978,697 | 1,515,692 | 30.5 | 32.6 |
| Public Service Corporations | 103,500 | 0.38 | 13,819 | 13,130 | 5.2 | 102,586 | 101,114 | 1.5 | 2.4 |
| Insurance Premiums | 419,300 | 1.55 | 130,081 | 121,103 | 7.4 | 426,830 | 363,105 | 17.6 | 15.5 |
| Alcoholic Beverage Excise | 258,300 | 0.96 | 61,300 | 61,700 | (0.6) | 260,164 | 254,034 | 2.4 | 1.7 |
| Beer and Beverage Excise | 42,000 | 0.16 | 7,173 | 3,703 | 93.7 | 39,989 | 42,025 | (4.8) | (0.1) |
| Wills, Suits, Deeds, Contracts | 650,700 | 2.41 | 53,714 | 64,477 | (16.7) | 654,072 | 679,674 | (3.8) | (4.3) |
| Inheritance, Gift, and Estate | 0 | 0.00 | 0 | 69 | (100.0) | 27 | 810 | (96.7) | (100.0) |
| Bank Franchise | 26,800 | 0.10 | 17,378 | 11,742 | 48.0 | 37,442 | 26,828 | 39.6 | (0.1) |
| Other Taxes | 39,100 | 0.14 | 6,788 | 4,647 | 46.1 | 51,393 | 19,288 | 166.5 | 102.7 |
| Total Taxes | \$26,580,000 | 98.45 | \$2,956,854 | \$2,829,863 | 4.5 | \$28,519,485 | \$24,472,419 | 16.5 | 8.6 |
| Rights and Privileges: | | | | | | | | | |
| Licenses and Permits | \$2,900 | 0.01 | \$496 | \$422 | 17.5 | \$4,577 | \$2,996 | 52.8 | (3.2) |
| Corp. Franchise and Charters | 62,300 | 0.23 | 57,788 | 42,753 | 35.2 | 77,410 | 61,380 | 26.1 | 1.5 |
| Fees for Misc. Privileges & Services | 13,900 | 0.25 | 1,010 | 2,790 | (63.8) | 12,016 | 13,983 | (14.1) | (0.6) |
| Total Rights and Privileges | \$79,100 | 0.29 | \$59,294 | \$45,965 | 29.0 | \$94,003 | \$78,359 | 20.0 | 0.8) |
| Total Rights and Frivileges | \$79,100 | 0.29 | ψJ9,294 | Ψ43,903 | 29.0 | ψ94,003 | Ψ10,339 | 20.0 | 0.9 |
| Other Revenues: | | | | | | | | | |
| Sales of Property & Commodities | \$0 | 0.00 | \$5,359 | \$0 | - | \$7,003 | \$655 | 969.2 | (100.0) |
| Assessmts & Rcpts for Support of Special Svcs | 400 | 0.00 | 162 | 8 | # | 541 | 398 | 35.9 | 0.5 |
| Institutional Revenue | 2,200 | 0.01 | 7 | (218) | 103.2 | 2,384 | 2,257 | 5.6 | (2.5) |
| Interest (a) | 88,900 | 0.33 | (4,841) | (133) | # | 76,644 | 83,328 | (8.0) | 6.7 |
| Dividends and Rent | 200 | 0.00 | 0 | 7 | (100.0) | 137 | 160 | (14.4) | 25.0 |
| Fines, Forfeitures & Fees | 232,700 | 0.86 | 20,851 | 20,376 | 2.3 | 226,750 | 232,167 | (2.3) | 0.2 |
| Other Revenue | 18,100 | 0.07 | 10,061 | 13,231 | (24.0) | 16,503 | 18,443 | (10.5) | (1.9) |
| Excess Fees | (9,300) | (0.03) | (821) | (1,129) | 27.3 | (12,317) | (13,939) | 11.6 | 33.3 |
| Private Donations, Gifts & Cont. | 0 | 0.00 | 0 | 0 | - | 0 | 3 | (100.0) | (100.0) |
| Cities, Counties, and Towns | 6,000 | 0.02 | 387 | 412 | (6.1) | 3,749 | 4,219 | (11.1) | 42.2 |
| Total Other Revenues | \$339,200 | 1.26 | \$31,165 | \$32,554 | (4.3) | \$321,394 | \$327,691 | (1.9) | 3.5 |
| Total General Fund Revenues | \$26,998,300 | 100.00 | \$3,047,313 | \$2,908,382 | 4.8 | \$28,934,882 | \$24,878,469 | 16.3 | 8.5 |

[#] Percentage is greater than or equal to 1,000%.

⁽a) Interest Income for the April - June quarter attributable to nongeneral funds was transferred this month, resulting in negative Interest Income for the month of June.

Commonwealth of Virginia/Department of Lottery Summary Report on Lottery Collections For the Fiscal Years 2021 and 2022 (Dollars in Thousands)

| | | | | | June | | | Yea | ır-To-Date | | % Annual Growth |
|-------------------------------------|-----------------|-----|-----------|--------|-----------|---------------|-------------|-----|-------------|---------------|--------------------|
| | FY 2022 | | | | | % | | | | % | Required |
| | Estimate | (b) | FY 2022 | (c) | FY 2021 | Change | FY 2022 | (c) | FY 2021 | Change | By Estimate |
| Lottery Collections (a) | | | | | | | | | | | |
| Total Lottery Sales | \$3,753,717 | | \$299,777 | | \$276,261 | 8.5 | \$3,752,415 | | \$3,258,976 | 15.1 | 15.2 |
| Other Income | 1,750 | | 89 | | 33 | 169.7 | 980 | | 1,224 | (19.9) | 43.0 |
| Total Income | \$3,755,467 | - | \$299,866 | - - | \$276,294 | 8.5 | \$3,753,395 | - | \$3,260,200 | 15.1 | 15.2 |
| Less: | | | | | | | | | | | |
| Prize Expenses | \$2,654,960 | | \$225,233 | | \$192,410 | 17.1 | \$2,676,925 | | \$2,206,747 | 21.3 | 20.3 |
| Retailer Commissions | 149,685 | | 10,254 | | 11,099 | (7.6) | 138,608 | | 139,282 | (0.5) | 7.5 |
| Operating Expenses | 174,743 | _ | 13,433 | _ | 15,431 | (12.9) | 158,277 | | 147,438 | 7.4 | 18.5 |
| Total Expenses | \$2,979,388 | - | \$248,920 | - | \$218,940 | 13.7 | \$2,973,810 | - | \$2,493,467 | 19.3 | 19.5 |
| Net Proceeds from Operations | | | | | | | | | | | |
| Net Lottery Ticket Profits | \$776,079 | | \$50,946 | | \$57,354 | (11.2) | \$779,585 | (d) | \$766,733 | 1.7 | 1.2 |
| Prior Year Residual Profit Transfer | 67,283 | _ | 0 | _ | 0 | | 67,283 | | 8,781 | 666.2 | |
| Available to Lottery Proceeds Fund | \$843,362 | _ | \$50,946 | _ | \$57,354 | (11.2) | \$846,868 | - | \$775,514 | 9.2 | 8.7 |

[#] Percentage is greater than or equal to 1,000%.

- (a) Amounts represent the activity associated with profit transfers to the Lottery Proceeds Fund. These amounts do not include revenues related to sports betting and casino gaming licensing fees per Chapters 1197 and 1256, 2020 Virginia Acts of Assembly.
- (b) Estimate established by Chapter 1, 2022 Special Session I Virginia Acts of Assembly. The Prior Year Residual Profit Transfer of \$67,283,046 was transferred on August 13, 2021, and is included in the total estimate.
- (c) Amounts reported are accrual-based estimates (unaudited closing).
- (d) This amount represents estimated net profits for FY 2022. In accordance with Chapter 1, 2022 Special Session I Virginia Acts of Assembly, §3-1.01 G, \$843,361,811 was transferred to the Lottery Proceeds Fund during FY 2022. Final FY 2022 audited net profit will be determined in August 2022. The amount of audited profit that exceeds the FY 2022 profit transfers to the Lottery Proceeds Fund will be included in the Residual Profit Transfer to the Lottery Proceeds Fund in August 2022 (FY 2023).

Commonwealth of Virginia/Department of Accounts

Commonwealth Transportation Fund

Summary Statement of Selected Revenue Estimates & Collections

For the Fiscal Years 2021 and 2022

(Dollars in Thousands)

% Annual

| | | | | | | | | | 70 7 11111 1111 |
|---------------------------------|-------------|----------|-----------|-----------|--------|-------------|--------------|--------|-----------------|
| | | As a % | | June | | • | Year-To-Date | | Growth |
| | FY 2022 | of Total | | | % | | | % | Required |
| Revenue | Estimate | Fund | FY 2022 | FY 2021 | Change | FY 2022 | FY 2021 | Change | By Estimate |
| Motor Fuel Taxes | \$1,352,600 | 17.91 | \$113,651 | \$134,457 | (15.5) | \$1,287,990 | \$1,027,881 | 25.3 | 31.6 |
| Insurance Premiums Tax | 180,657 | 2.39 | 0 | 0 | - | 180,657 | 181,382 | (0.4) | (0.4) |
| Motor Vehicle Sales and Use Tax | 1,214,700 | 16.08 | 109,182 | 116,576 | (6.3) | 1,249,031 | 1,144,968 | 9.1 | 6.1 |
| State Sales and Use Tax | 1,355,100 | 17.93 | 144,558 | 169,443 | (14.7) | 1,368,275 | 1,264,050 | 8.2 | 7.2 |
| Motor Vehicle License Fees | 234,800 | 3.11 | 19,965 | 27,063 | (26.2) | 231,062 | 241,718 | (4.4) | (2.9) |
| Highway Use Fee | 52,400 | 0.69 | 4,528 | 4,375 | 3.5 | 53,799 | 42,672 | 26.1 | 22.8 |
| International Registration Plan | 124,300 | 1.65 | 6,658 | 16,281 | (59.1) | 118,704 | 121,399 | (2.2) | 2.4 |
| Recordation Tax | 88,800 | 1.18 | 6,707 | 7,867 | (14.7) | 81,598 | 83,760 | (2.6) | 6.0 |
| Interest Earnings | 5,700 | 0.08 | 1 | 438 | (99.8) | 1,702 | 5,938 | (71.3) | (4.0) |
| Misc. Taxes, Fees, and Revenues | 17,200 | 0.23 | 1,171 | 1,747 | (33.0) | 21,260 | 19,787 | 7.4 | (13.1) |
| Total State Taxes and Fees | \$4,626,257 | 61.25 | \$406,421 | \$478,247 | (15.0) | \$4,594,078 | \$4,133,555 | 11.1 | 11.9 |

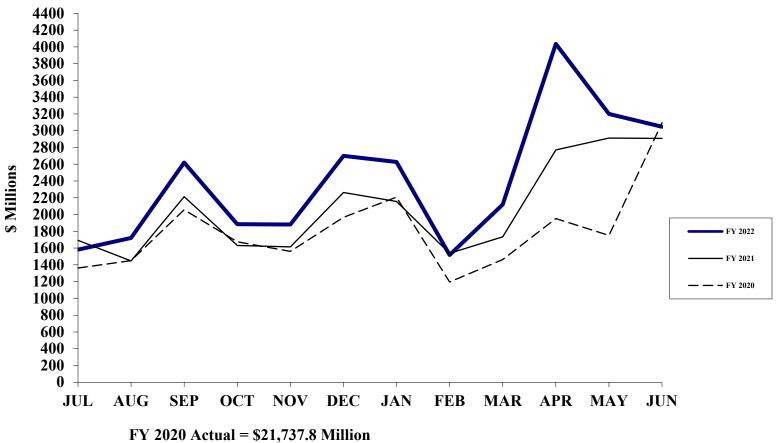
[#] Percentage is greater than or equal to 1,000%.

Commonwealth of Virginia/Department of Accounts Commonwealth Transportation Fund Statement of Revenue Estimates & Collections For the Fiscal Years 2021 and 2022 (Dollars in Thousands)

| | | | (Dolla | iis iii Tilousalius, | 1 | | | | % Annual |
|--|-------------|----------|------------|----------------------|--------------------|-------------|--------------|---------|----------|
| | | As a % | | June | | | Year-To-Date | | Growth |
| | FY 2022 | of Total | | | % | | | % | Required |
| Revenue | Estimate | Fund | FY 2022 | FY 2021 | Change | FY 2022 | FY 2021 | Change | By Est |
| COMMONWEALTH TRANSPORTATION FUND | | | | | | | | | |
| Motor Vehicle Fuels Taxes | | | | | | | | | |
| (Includes Aviation & Road Taxes) | \$1,352,600 | 17.91 | \$113,651 | \$134,457 | (15.5) | \$1,287,990 | \$1,027,881 | 25.3 | 31.6 |
| Motor Vehicle Sales and Use Tax | | | | | , , | | | | |
| (Includes Rental Tax) | 1,214,700 | 16.08 | 109,182 | 116,576 | (6.3) | 1,249,031 | 1,144,968 | 9.1 | 6.1 |
| State Sales and Use Tax | 1,355,100 | 17.93 | 144,558 | 169,443 | (14.7) | 1,368,275 | 1,264,050 | 8.2 | 7.2 |
| Motor Vehicle License Fees | 234,800 | 3.11 | 19,965 | 27,063 | (26.2) | 231,062 | 241,718 | (4.4) | (2.9) |
| Highway Use Fee | 52,400 | 0.69 | 4,528 | 4,375 | ` 3.5 [′] | 53,799 | 42,672 | 26.1 | 22.8 |
| International Registration Plan | 124,300 | 1.65 | 6,658 | 16,281 | (59.1) | 118,704 | 121,399 | (2.2) | 2.4 |
| Insurance Premiums Tax | 180,657 | 2.39 | 0 | . 0 | - | 180,657 | 181,382 | (0.4) | (0.4) |
| Recordation Tax | 88,800 | 1.18 | 6,707 | 7,867 | (14.7) | 81,598 | 83,760 | (2.6) | 6.0 |
| Total Commonwealth Transportation Fund | \$4,603,357 | 60.94 | \$405,249 | \$476,062 | (14.9) | \$4,571,116 | \$4,107,830 | 11.3 | 12.1 |
| HIGHWAY MAINTENANCE | | | | | | | | | |
| AND OPERATING FUND | | | | | | | | | |
| Misc. Taxes, Fees, and Revenues | \$17,200 | 0.23 | \$1,171 | \$1,747 | (33.0) | \$21,260 | \$19,787 | 7.4 | (13.1) |
| Other Miscellaneous Revenues | 405,487 | 5.37 | 6,909 | 2,734 | 152.7 | 426,596 | 327,799 | 30.1 | 23.7 |
| Federal Grants and Contracts | 0 | 0.00 | 1,562 | 539 | 189.8 | 14,380 | 15,924 | (9.7) | (100.0) |
| Transfer (to) / from Transportation | O | 0.00 | 1,502 | 303 | 100.0 | 14,500 | 10,024 | (3.7) | (100.0) |
| Trust Fund | (57,514) | (0.76) | (32,513) | 107,134 | (130.3) | (234,482) | 157,134 | (249.2) | (136.6) |
| Total Highway Maintenance and | (57,514) | (0.70) | (02,010) | 107,104 | (100.0) | (204,402) | 107,104 | (245.2) | (100.0) |
| Operating Fund | \$365,173 | 4.84 | (\$22,871) | \$112,154 | (120.4) | \$227,754 | \$520,644 | (56.3) | (29.9) |
| Operating Fund | φ303,173 | 4.04 | (\$22,071) | φ112,134 | (120.4) | ΨΖΖΙ,ΙΟ4 | \$320,044 | (30.3) | (29.9) |
| TRANSPORTATION TRUST FUND | | | | | | | | | |
| Interest Earnings | \$5,700 | 0.08 | \$1 | \$438 | (99.8) | \$1,702 | \$5,938 | (71.3) | (4.0) |
| Federal Grants and Contracts | 1,279,944 | 16.94 | 54,796 | 38,125 | 43.7 | 1,286,975 | 988,744 | 30.2 | 29.5 |
| Receipts from Cities/Counties | 833,369 | 11.03 | 52,752 | 104,138 | (49.3) | 672,344 | 940,407 | (28.5) | (11.4) |
| Toll Revenues | 70,354 | 0.93 | 2,852 | 2,067 | 38.0 | 35,632 | 25,929 | 37.4 | 171.3 |
| Miscellaneous Revenues | 338,119 | 4.48 | 27,009 | 43,227 | (37.5) | 406,391 | 271,845 | 49.5 | 24.4 |
| Transfer (to) / from Highway | | | | | | | | | |
| Maintenance and Operating Fund | 57,514 | 0.76 | 32,513 | (107,134) | 130.3 | 234,482 | (157,134) | 249.2 | 136.6 |
| Total Transportation Trust Fund | \$2,585,000 | 34.22 | \$169,923 | \$80,861 | 110.1 | \$2,637,526 | \$2,075,729 | 27.1 | 24.5 |
| TOTAL COMMONWEALTH TRANSPORTATION | I | | | | | | | | |
| FUND, HIGHWAY MAINTENANCE AND | | | | | | | | | |
| OPERATING FUND, AND TRANSPORTATION | | | | | | | | | |
| TRUST FUND | \$7,553,530 | 100.00 | \$552,301 | \$669,077 | (17.5) | \$7,436,396 | \$6,704,203 | 10.9 | 12.7 |
| | | - | | <u> </u> | | | | | |

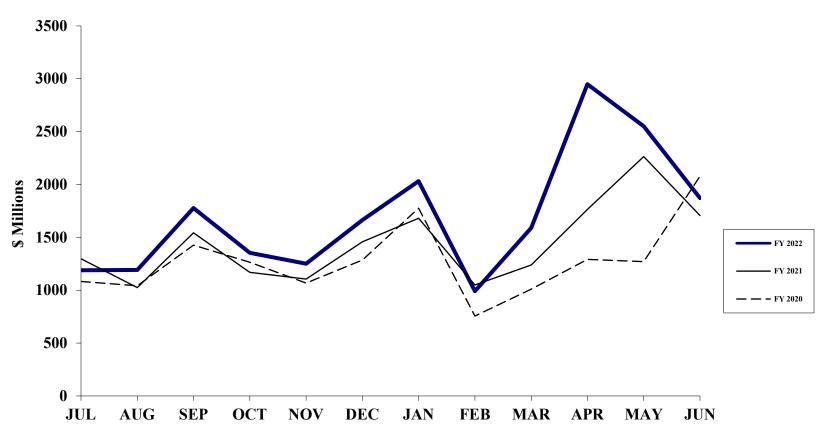
[#] Percentage is greater than or equal to 1,000%.

Total General Fund Revenues



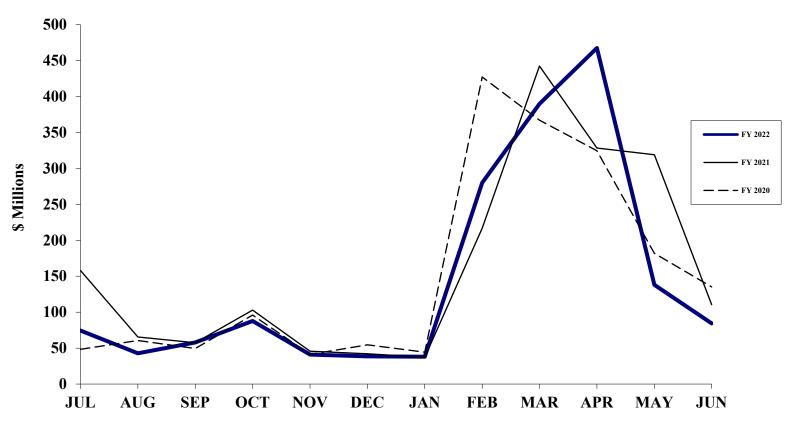
FY 2020 Actual = \$21,737.8 Million FY 2021 Actual = \$24,878.5 Million FY 2022 Actual = \$28,934.9 Million

Net Individual Income Tax



FY 2020 Actual = \$15,351.6 Million FY 2021 Actual = \$17,303.7 Million FY 2022 Actual = \$20,410.2 Million

Individual and Fiduciary Income Tax Refunds



FY 2020 Actual = \$1,830.9 Million

FY 2021 Actual = \$1,926.2 Million

FY 2022 Actual = \$1,740.5 Million

DEPARTMENT OF THE TREASURY

General Account Investment Portfolio Monthly Average Balances and Rates For the Fiscal Year 2022 (Dollars in Millions)

| MONTH | PRIMARY LIQUIDITY | | | IANAGEMENT DURATION | СОМРО | OSITE | TREASURY 1 YR. CONSTANT MATURITY ¹ |
|----------------------|-------------------|--------|--------------|----------------------------|--------------|--------|---|
| | Avg. Balance | Yield | Avg. Balance | Annualized Total Return | Avg. Balance | Rate | Yield |
| July, 2021 | \$17,762.6 | 0.21% | \$3,519.2 | 9.73% | \$21,281.8 | 1.78% | 0.08% |
| August | \$17,400.4 | 0.22% | \$3,530.5 | -1.81% | \$20,930.9 | -0.12% | 0.07% |
| September | \$17,919.1 | 0.22% | \$3,516.4 | -7.57% | \$21,435.5 | -1.06% | 0.08% |
| October | \$18,302.1 | 0.23% | \$3,500.0 | -3.59% | \$21,802.1 | -0.38% | 0.11% |
| November | \$18,652.9 | 0.26% | \$3,495.6 | 1.15% | \$22,148.5 | 0.40% | 0.18% |
| December | \$18,058.1 | 0.28% | \$3,867.4 | -2.18% | \$21,925.5 | -0.15% | 0.30% |
| January, 2022 | \$18,724.6 | 0.30% | \$4,205.7 | -18.37% | \$22,930.3 | -3.12% | 0.55% |
| February | \$18,919.7 | 0.32% | \$4,155.8 | -9.81% | \$23,075.5 | -1.50% | 1.00% |
| March | \$18,191.6 | 0.42% | \$4,089.4 | -28.40% | \$22,281.0 | -4.87% | 1.34% |
| April | \$19,356.4 | 0.55% | \$3,990.5 | -29.46% | \$23,346.9 | -4.58% | 1.89% |
| Мау | \$21,867.7 | 0.88% | \$3,953.0 | 7.77% | \$25,820.7 | 1.93% | 2.06% |
| June | \$22,529.3 | 1.16% | \$4,423.0 | -13.97% | \$26,952.3 | -1.32% | 2.65% |
| Year-to-Date Average | \$18,973.7 | 0.44 % | \$3,853.9 | -8.55% | \$22,827.6 | -1.08% | 0.86 % |

[•] Performance on the extended duration portion of the General Account is reported on an annualized total return basis. Total return includes unrealized gains and losses, which in the short term can make returns more volatile. Over an extended time period the fluctuations average out and total return approaches the portfolio yield.

Unaudited.

¹ Federal Reserve Bank H.15 Release.

Commonwealth of Virginia/Department of Accounts Report on the Revenue Stabilization Fund For the Fiscal Year 2022

| Month | Beginning Balance | Deposits | Withdrawals | Interest Allocated (A) | Ending Balance |
|-----------|-------------------|----------|-------------|------------------------|----------------|
| July | \$639,611,647 | \$0 | \$0 | \$0 | \$639,611,647 |
| August | \$639,611,647 | \$0 | \$0 | \$0 | \$639,611,647 |
| September | \$639,611,647 | \$0 | \$0 | \$0 | \$639,611,647 |
| October | \$639,611,647 | \$0 | \$0 | \$673,667 | \$640,285,314 |
| November | \$640,285,314 | \$0 | \$0 | \$0 | \$640,285,314 |
| December | \$640,285,314 | \$0 | \$0 | \$0 | \$640,285,314 |
| January | \$640,285,314 | \$0 | \$0 | \$472,600 | \$640,757,914 |
| February | \$640,757,914 | \$0 | \$0 | \$0 | \$640,757,914 |
| March | \$640,757,914 | \$0 | \$0 | \$0 | \$640,757,914 |
| April | \$640,757,914 | \$0 | \$0 | \$165,026 | \$640,922,940 |
| Мау | \$640,922,940 | \$0 | \$0 | \$0 | \$640,922,940 |
| June | \$640,922,940 | \$0 | \$0 | \$0 | \$640,922,940 |

Note: (A) Interest is earned monthly but credited to the Revenue Stabilization Fund on a quarterly basis. For the fourth quarter, there were no net interest earnings available to allocate to the Revenue Stabilization Fund.

FY 2023 Estimate Per Chapter 2

Commonwealth of Virginia/Department of Accounts Summary Report on General Fund Revenue Collections For the Fiscal Years 2022 and 2023 (Dollars in Thousands)

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) % Annual |
|---|---------------------------|----------------|-----------------------|------------------------|---------------|-----------------------|------------------------|---------------|-----------------|
| | | | | July | | Y | ear-To-Date | | Growth |
| | FY 2023 | As a % of | | | % | | | % | Req By |
| Revenue | Estimate | Gen Fund Rev | FY 2023 | FY 2022 | Change | FY 2023 | FY 2022 | Change | Est |
| Individual Income Tax: | #45.040.000 | 04.00 | 04.044.570 | 04 405 004 | 0.7 | 04.044.570 | Φ4.405.004 | 0.7 | (0.4) |
| Withholding Tax Dues/Estimated Payments | \$15,319,900 5,213,600 | 61.60 20.96 | \$1,244,572 99,216 | \$1,135,001 128,137 | 9.7 (22.6) | \$1,244,572 99,216 | \$1,135,001 128,137 | 9.7 (22.6) | (0.1) (23.4) |
| Gross Individual Income Tax | \$20,533,500 | 82.56 | \$1,343,788 | \$1,263,138 | 6.4 | \$1,343,788 | \$1,263,138 | 6.4 | (7.3) |
| Individual and Fiduciary Income | | | | | | | | | |
| (Refunds) | (3,800,900) | (15.28) | (51,754) | (74,432) | (30.5) | (51,754) | (74,432) | (30.5) | 118.4 |
| Net Individual Income Tax | \$16,732,600 | 67.28 | \$1,292,034 | \$1,188,706 | 8.7 | \$1,292,034 | \$1,188,706 | 8.7 | (18.0) |
| Sales and Use Tax | \$4,497,800 | 18.08 | \$358,757 | \$220,965 | 62.4 | \$358,757 | \$220,965 | 62.4 | (1.3) |
| Corporations Income Tax | 1,737,000 | 6.98 | 49,694 | 64,672 | (23.2) | 49,694 | 64,672 | (23.2) | (12.2) |
| Wills, Suits, Deeds, Contracts | 593,700 | 2.39 | 50,345 | 61,420 | (18.0) | 50,345 | 61,420 | (18.0) | (9.2) |
| Insurance Premiums | 406,100 | 1.63 | 0 | 0 | - | 0 | 0 | - | (4.9) |
| Interest Income (a) | 98,200 | 0.39 | 22,734 | 9,797 | 132.1 | 22,734 | 9,797 | 132.1 | 28.1 |
| Alcoholic Beverage Sales (b) | 303,600 | 1.22 | 614 | 3,915 | (84.3) | 614 | 3,915 | (84.3) | 1.1 |
| All Other Revenues | 502,300 | 2.03 | 30,870 | 32,636 | (5.4) | 30,870 | 32,636 | (5.4) | (5.3) |
| Total General Fund Revenues | \$24,871,300 | 100.00 | \$1,805,048 | \$1,582,111 | 14.1 | \$1,805,048 | \$1,582,111 | 14.1 | (14.0) |

[#] Percentage is greater than or equal to 1,000%.

⁽a) Interest is earned monthly in the General Fund and credited to nongeneral funds on a quarterly basis. This will occur in the months of October, January, April and June.

⁽b) Includes Beer and Beverage Excise Tax and Alcoholic Beverage State Tax.

Commonwealth of Virginia/Department of Accounts General Fund Statement of Revenue Collections and Estimates For the Fiscal Years 2022 and 2023

(Dollars in Thousands)

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
|---|--------------|--------------|-------------|-------------|--------|-------------|--------------|--------|------------|
| | | As a % | | July | | | Year-To-Date | | % Annual |
| | FY 2023 | of Total | ` | | % | | | % | Growth |
| Revenue | Estimate | Gen Fund Rev | FY 2023 | FY 2022 | Change | FY 2023 | FY 2022 | Change | Req By Est |
| Taxes: | | | · | | · | | | | |
| Individual Income Tax - Withholding | \$15,319,900 | 61.60 | \$1,244,572 | \$1,135,001 | 9.7 | \$1,244,572 | \$1,135,001 | 9.7 | (0.1) |
| Tax Dues/Estimated Payments | 5,213,600 | 20.96 | 99,216 | 128,137 | (22.6) | 99,216 | 128,137 | (22.6) | (23.4) |
| Gross Individual Income Tax | \$20,533,500 | 82.56 | \$1,343,788 | \$1,263,138 | 6.4 | \$1,343,788 | \$1,263,138 | 6.4 | (7.3) |
| Individ and Fiduc Income (Refunds) | (3,800,900) | (15.28) | (51,754) | (74,432) | (30.5) | (51,754) | (74,432) | (30.5) | 118.4 |
| Net Individual Income Tax | \$16,732,600 | 67.28 | \$1,292,034 | \$1,188,706 | 8.7 | \$1,292,034 | \$1,188,706 | 8.7 | (18.0) |
| Sales and Use Tax | 4,497,800 | 18.08 | 358,757 | 220,965 | 62.4 | 358,757 | 220,965 | 62.4 | (1.3) |
| Corporations Income | 1,737,000 | 6.98 | 49,694 | 64,672 | (23.2) | 49,694 | 64,672 | (23.2) | (12.2) |
| Public Service Corporations | 103,500 | 0.42 | 7,406 | 6,979 | 6.1 | 7,406 | 6,979 | 6.1 | 0.9 |
| Insurance Premiums | 406,100 | 1.63 | 0 | 0 | - | 0 | 0 | - | (4.9) |
| Alcoholic Beverage Excise | 261,600 | 1.05 | 0 | 0 | - | 0 | 0 | - | 0.6 |
| Beer and Beverage Excise | 42,000 | 0.17 | 614 | 3,915 | (84.3) | 614 | 3,915 | (84.3) | 5.0 |
| Wills, Suits, Deeds, Contracts | 593,700 | 2.39 | 50,345 | 61,420 | (18.0) | 50,345 | 61,420 | (18.0) | (9.2) |
| Inheritance, Gift, and Estate | 0 | 0.00 | 0 | 0 | - | 0 | 0 | - | (100.0) |
| Bank Franchise | 26,800 | 0.11 | 96 | 412 | (76.7) | 96 | 412 | (76.7) | (28.4) |
| Other Taxes | 42,600 | 0.17 | 4,553 | 4,520 | 0.7 | 4,553 | 4,520 | 0.7 | (17.1) |
| Total Taxes | \$24,443,700 | 98.28 | \$1,763,499 | \$1,551,589 | 13.7 | \$1,763,499 | \$1,551,589 | 13.7 | (14.3) |
| Rights and Privileges: | | | | | | | | | |
| Licenses and Permits | \$2,900 | 0.01 | \$182 | \$264 | (31.1) | \$182 | \$264 | (31.1) | (36.6) |
| Corp. Franchise and Charters | 62,300 | 0.25 | 656 | 683 | (4.0) | 656 | 683 | (4.0) | (19.5) |
| Fees for Misc. Privileges & Services | 13,900 | 0.06 | 242 | 273 | (11.4) | 242 | 273 | (11.4) | 15.7 |
| Total Rights and Privileges | \$79,100 | 0.32 | \$1,080 | \$1,220 | (11.5) | \$1,080 | \$1,220 | (11.5) | (15.9) |
| Other Revenues: | | | | | | | | | |
| Sales of Property & Commodities | \$0 | 0.00 | \$0 | \$0 | - | \$0 | \$0 | - | (100.0) |
| Assessmts & Rcpts for Support of Special Svcs | 400 | 0.00 | 20 | 193 | (89.6) | 20 | 193 | (89.6) | (26.1) |
| Institutional Revenue | 2,200 | 0.01 | 182 | 243 | (25.1) | 182 | 243 | (25.1) | (7.7) |
| Interest (a) | 98,200 | 0.39 | 22,734 | 9,797 | 132.1 | 22,734 | 9,797 | 132.1 | 28.1 |
| Dividends and Rent | 200 | 0.00 | 16 | 23 | (30.4) | 16 | 23 | (30.4) | 46.0 |
| Fines, Forfeitures & Fees | 232,700 | 0.95 | 17,167 | 17,004 | 1.0 | 17,167 | 17,004 | 1.0 | 2.6 |
| Other Revenue | 18,100 | 0.07 | 925 | 1,767 | (47.7) | 925 | 1,767 | (47.7) | 9.7 |
| Excess Fees | (9,300) | (0.04) | (803) | 0 | - | (803) | 0 | - | 24.5 |
| Private Donations, Gifts & Cont. | 0 | 0.00 | 0 | 0 | - | 0 | 0 | - | - |
| Cities, Counties, and Towns | 6,000 | 0.02 | 228 | 275 | (17.1) | 228 | 275 | (17.1) | 60.0 |
| Total Other Revenues | \$348,500 | 1.40 | \$40,469 | \$29,302 | 38.1 | \$40,469 | \$29,302 | 38.1 | 8.4 |
| Total General Fund Revenues | \$24,871,300 | 100.00 | \$1,805,048 | \$1,582,111 | 14.1 | \$1,805,048 | \$1,582,111 | 14.1 | (14.0) |

[#] Percentage is greater than or equal to 1,000%.

⁽a) Interest is earned monthly in the General Fund and credited to nongeneral funds on a quarterly basis. This will occur in the months of October, January, April and June.

Commonwealth of Virginia/Department of Lottery Summary Report on Lottery Collections For the Fiscal Years 2022 and 2023 (Dollars in Thousands)

% Annual

| | | | | | | | | | | | % Alliluai |
|-------------------------------------|-----------------|-----|-----------|-----|-----------|---------------|-----------|-----|-----------|---------------|-----------------|
| | | | | | July | | | Yea | r-To-Date | | Growth |
| | FY 2023 | • | | | | % | | | | % | Required |
| | Estimate | (b) | FY 2023 | (c) | FY 2022 | <u>Change</u> | FY 2023 | (c) | FY 2022 | <u>Change</u> | (d) By Estimate |
| Lottery Collections (a) | | | | | | | | | | | |
| Total Lottery Sales | \$3,796,284 | | \$365,312 | | \$302,421 | 20.8 | \$365,312 | | \$302,421 | 20.8 | 1.2 |
| Other Income | 1,750 | | 75 | | 74 | 1.4 | 75 | | 74 | 1.4 | 78.6 |
| Total Income | \$3,798,034 | | \$365,387 | - | \$302,495 | 20.8 | \$365,387 | | \$302,495 | 20.8 | 1.2 |
| Less: | | | | | | | | | | | |
| Prize Expenses | \$2,672,275 | | \$256,249 | | \$211,762 | 21.0 | \$256,249 | | \$211,762 | 21.0 | (0.2) |
| Retailer Commissions | 153,765 | | 12,969 | | 11,750 | 10.4 | 12,969 | | 11,750 | 10.4 | 10.9 |
| Operating Expenses | 187,322 | | 15,427 | | 12,204 | 26.4 | 15,427 | | 12,204 | 26.4 | 18.4 |
| Total Expenses | \$3,013,362 | | \$284,645 | - | \$235,716 | 20.8 | \$284,645 | | \$235,716 | 20.8 | 1.3 |
| Net Proceeds from Operations | | | | | | | | | | | |
| Net Lottery Ticket Profits | \$784,672 | | \$80,742 | | \$66,779 | 20.9 | \$80,742 | | \$66,779 | 20.9 | 0.7 |
| Prior Year Residual Profit Transfer | 0 | | 0 | _ | 0 | | 0 | | 0 | | |
| Available to Lottery Proceeds Fund | \$784,672 | | \$80,742 | _ | \$66,779 | 20.9 | \$80,742 | | \$66,779 | 20.9 | (7.3) |
| | | | • | _ | | | • | | <u> </u> | - | |

[#] Percentage is greater than or equal to 1,000%.

- (a) Amounts represent the activity associated with profit transfers to the Lottery Proceeds Fund. These amounts do not include revenues related to sports betting and casino gaming licensing fees per Chapters 1197 and 1256, 2020 Virginia Acts of Assembly.
- (b) Estimate established by Chapter 2, 2022 Special Session I Virginia Acts of Assembly. The Prior Year Residual Profit Transfer will be reflected after the final APA audit is complete and the transfer is made in August. The FY 2023 estimate will be revisited as part of the state revenue forecast process and will include an updated estimate of FY 2023 sales and profits, as well as the residual transfer from FY 2022.
- (c) Amounts reported are accrual-based estimates (unaudited closing).
- (d) The current year figures on this chart, including growth percentages, are not an indicator of the probable outcome for the fiscal year. Lottery revenues can have dramatic swings up and down month to month depending on the lotto jackpots, prize expense, and game related administrative expenses.

Commonwealth of Virginia/Department of Accounts

Commonwealth Transportation Fund

Summary Statement of Selected Revenue Estimates & Collections

For the Fiscal Years 2022 and 2023

(Dollars in Thousands)

% Annual

| | | | | | | | | | 70 7 dilliadi |
|---------------------------------|-------------|----------|-----------|-----------|--------|-----------|-------------|--------|---------------|
| | | As a % | | July | | Y | ear-To-Date | | Growth |
| | FY 2023 | of Total | | | % | | | % | Required |
| Revenue | Estimate | Fund | FY 2023 | FY 2022 | Change | FY 2023 | FY 2022 | Change | By Estimate |
| Motor Fuel Taxes | \$1,431,900 | 17.00 | \$123,370 | \$61,416 | 100.9 | \$123,370 | \$61,416 | 100.9 | 11.2 |
| Insurance Premiums Tax | 202,496 | 2.40 | 13,419 | 7,244 | 85.2 | 13,419 | 7,244 | 85.2 | 12.1 |
| Motor Vehicle Sales and Use Tax | 1,198,000 | 14.23 | 108,658 | 115,688 | (6.1) | 108,658 | 115,688 | (6.1) | (4.1) |
| State Sales and Use Tax | 1,349,200 | 16.03 | 108,412 | 66,513 | 63.0 | 108,412 | 66,513 | 63.0 | (1.4) |
| Motor Vehicle License Fees | 236,600 | 2.81 | 25,435 | 11,993 | 112.1 | 25,435 | 11,993 | 112.1 | 2.4 |
| Highway Use Fee | 59,700 | 0.71 | 5,805 | 4,540 | 27.9 | 5,805 | 4,540 | 27.9 | 11.0 |
| International Registration Plan | 124,200 | 1.47 | 4,624 | 5,708 | (19.0) | 4,624 | 5,708 | (19.0) | 4.6 |
| Recordation Tax | 81,000 | 0.96 | 6,120 | 7,585 | (19.3) | 6,120 | 7,585 | (19.3) | (0.7) |
| Interest Earnings | 5,700 | 0.07 | 0 | 0 | - | 0 | 0 | - | 234.9 |
| Misc. Taxes, Fees, and Revenues | 17,200 | 0.20 | 1,427 | 1,611 | (11.4) | 1,427 | 1,611 | (11.4) | (19.1) |
| Total State Taxes and Fees | \$4,705,996 | 55.88 | \$397,270 | \$282,298 | 40.7 | \$397,270 | \$282,298 | 40.7 | 2.4 |

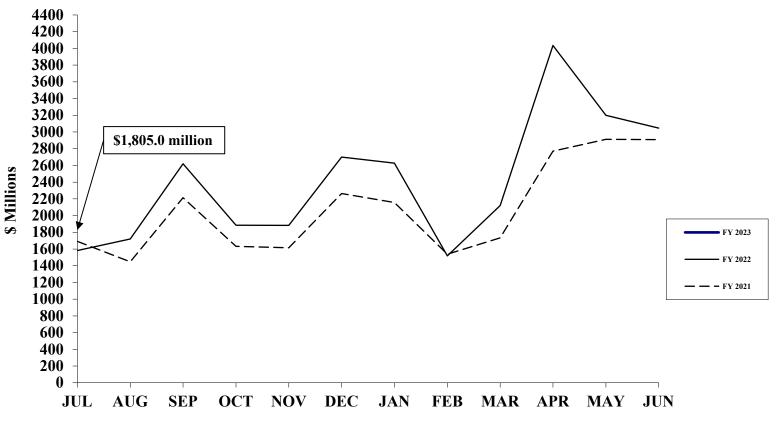
[#] Percentage is greater than or equal to 1,000%.

Commonwealth of Virginia/Department of Accounts Commonwealth Transportation Fund Statement of Revenue Estimates & Collections For the Fiscal Years 2022 and 2023 (Dollars in Thousands)

| | | | (50110 | iis iii Tiiousaiius) | | | | | % Annua |
|--|-------------|----------|-----------|----------------------|--------|-----------|--------------|--------------------|----------|
| | | As a % | | July | | | Year-To-Date | | Growth |
| | FY 2023 | of Total | | | % | | | % | Required |
| Revenue | Estimate | Fund | FY 2023 | FY 2022 | Change | FY 2023 | FY 2022 | Change | By Est |
| COMMONWEALTH TRANSPORTATION FUND | | | | | | | | | |
| Motor Vehicle Fuels Taxes | | | | | | | | | |
| (Includes Aviation & Road Taxes) | \$1,431,900 | 17.00 | \$123,370 | \$61,416 | 100.9 | \$123,370 | \$61,416 | 100.9 | 11.2 |
| Motor Vehicle Sales and Use Tax | | | | | | | | | |
| (Includes Rental Tax) | 1,198,000 | 14.23 | 108,658 | 115,688 | (6.1) | 108,658 | 115,688 | (6.1) | (4.1) |
| State Sales and Use Tax | 1,349,200 | 16.03 | 108,412 | 66,513 | 63.0 | 108,412 | 66,513 | 63.0 | (1.4) |
| Motor Vehicle License Fees | 236,600 | 2.81 | 25,435 | 11,993 | 112.1 | 25,435 | 11,993 | 112.1 | 2.4 |
| Highway Use Fee | 59,700 | 0.71 | 5,805 | 4,540 | 27.9 | 5,805 | 4,540 | 27.9 | 11.0 |
| International Registration Plan | 124,200 | 1.47 | 4,624 | 5,708 | (19.0) | 4,624 | 5,708 | (19.0) | 4.6 |
| Insurance Premiums Tax | 202,496 | 2.40 | 13,419 | 7,244 | 85.2 | 13,419 | 7,244 | `85.2 [´] | 12.1 |
| Recordation Tax | 81,000 | 0.96 | 6,120 | 7,585 | (19.3) | 6,120 | 7,585 | (19.3) | (0.7) |
| Total Commonwealth Transportation Fund | \$4,683,096 | 55.61 | \$395,843 | \$280,687 | 41.0 | \$395,843 | \$280,687 | 41.0 | 2.4 |
| HIGHWAY MAINTENANCE | | | | | | | | | |
| AND OPERATING FUND | | | | | | | | | |
| Misc. Taxes, Fees, and Revenues | \$17,200 | 0.20 | \$1,427 | \$1,611 | (11.4) | \$1,427 | \$1,611 | (11.4) | (19.1 |
| Other Miscellaneous Revenues | 553,272 | 6.58 | 2,261 | 55,409 | (95.9) | 2,261 | 55,409 | (95.9) | 29.7 |
| Federal Grants and Contracts | 0 | 0.00 | 512 | 583 | (12.2) | 512 | 583 | (12.2) | (100.0 |
| Transfer (to) / from Transportation | ŭ | 0.00 | 0.2 | 000 | (12.2) | 012 | 000 | (12.2) | (100.0 |
| Trust Fund | 63,329 | 0.75 | 0 | 0 | _ | 0 | 0 | _ | 127.0 |
| Total Highway Maintenance and | 00,020 | 0.70 | | | | | | | 127.0 |
| Operating Fund | \$633,801 | 7.53 | \$4,200 | \$57,603 | (92.7) | \$4,200 | \$57,603 | (92.7) | 178.3 |
| Operating rand | ψ000,001 | 1.00 | ψ+,200 | ψ01,000 | (32.1) | ψτ,200 | ψ51,005 | (32.1) | 170.0 |
| TRANSPORTATION TRUST FUND | | | | | | | | | |
| Interest Earnings | \$5,700 | 0.07 | \$0 | \$0 | - | \$0 | \$0 | - | 234.9 |
| Federal Grants and Contracts | 1,746,997 | 20.74 | 49,737 | 108,811 | (54.3) | 49,737 | 108,811 | (54.3) | 35.7 |
| Receipts from Cities/Counties | 1,002,622 | 11.90 | 39,460 | 43,699 | (9.7) | 39,460 | 43,699 | (9.7) | 49.1 |
| Toll Revenues | 73,840 | 0.88 | 2,174 | 1,750 | 24.2 | 2,174 | 1,750 | 24.2 | 107.2 |
| Miscellaneous Revenues | 338,311 | 4.02 | 17,560 | 30,115 | (41.7) | 17,560 | 30,115 | (41.7) | (16.8) |
| Transfer (to) / from Highway | | | | | | | | | |
| Maintenance and Operating Fund | (63,329) | (0.75) | 0 | 0 | - | 0 | 0 | - | (127.0) |
| Total Transportation Trust Fund | \$3,104,141 | 36.86 | \$108,931 | \$184,375 | (40.9) | \$108,931 | \$184,375 | (40.9) | 17.7 |
| TOTAL COMMONWEALTH TRANSPORTATION | I | | | | | | | | |
| FUND, HIGHWAY MAINTENANCE AND | | | | | | | | | |
| OPERATING FUND, AND TRANSPORTATION | | | | | | | | | |
| TRUST FUND | \$8,421,038 | 100.00 | \$508,974 | \$522,665 | (2.6) | \$508,974 | \$522,665 | (2.6) | 13.2 |

[#] Percentage is greater than or equal to 1,000%.

Total General Fund Revenues

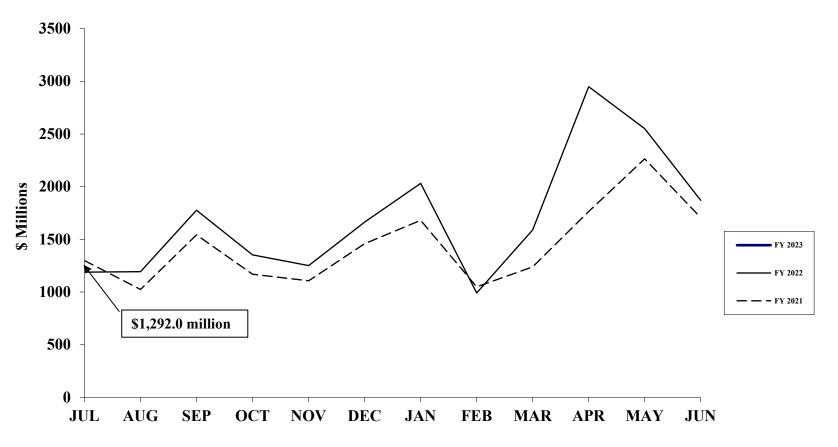


FY 2021 Actual = \$24,878.5 Million

FY 2022 Actual = \$28,934.9 Million

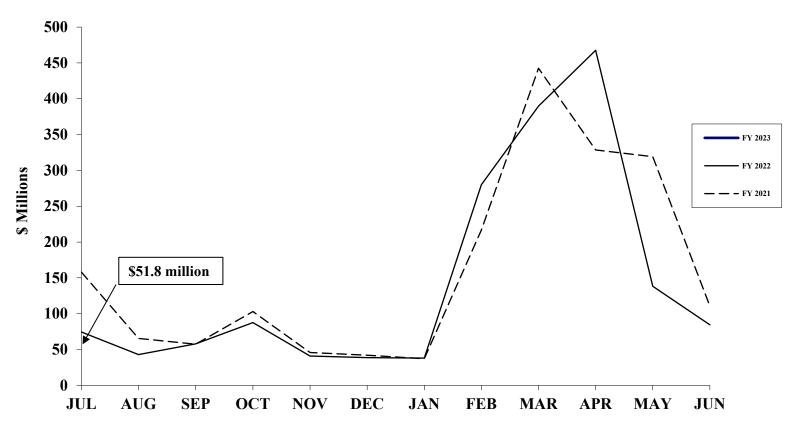
FY 2023 Estimate = \$24,871.3 Million

Net Individual Income Tax



FY 2021 Actual = \$17,303.7 Million FY 2022 Actual = \$20,410.2 Million FY 2023 Estimate = \$16,732.6 Million

Individual and Fiduciary Income Tax Refunds



FY 2021 Actual = \$1,926.2 Million

FY 2022 Actual = \$1,740.5 Million

FY 2023 Estimate = \$3,800.9 Million

DEPARTMENT OF THE TREASURY

General Account Investment Portfolio Monthly Average Balances and Rates For the Fiscal Year 2023 (Dollars in Millions)

| MONTH | PRIMARY LIQUIDITY | | 9 Month Rolling Avg. TREASURY 1 YR. CONSTANT MATURITY ¹ | EXTENDE | MANAGEMENT D DURATION | COMPOSITE | | |
|----------------------|-------------------|--------|--|--------------|--------------------------|--------------|-------|--|
| | | | | | Annualized | | | |
| | Avg. Balance | Yield | Yield | Avg. Balance | Total Return | Avg. Balance | Rate | |
| July, 2022 | \$21,312.5 | 1.51% | 1.44% | \$5,093.1 | 22.65% | \$26,405.6 | 5.58% | |
| August | | | | | | | | |
| September | | | | | | | | |
| October | | | | | | | | |
| November | | | | | | | | |
| December | | | | | | | | |
| January, 2023 | | | | | | | | |
| February | | | | | | | | |
| March | | | | | | | | |
| April | | | | | | | | |
| Мау | | | | | | | | |
| June | | | | | | | | |
| Year-to-Date Average | \$21,312.5 | 1.51 % | 1.44% | \$5,093.1 | 22.65% | \$26,405.6 | 5.58% | |

[•] Performance on the extended duration portion of the General Account is reported on an annualized total return basis. Total return includes unrealized gains and losses, which in the short term can make returns more volatile. Over an extended time period the fluctuations average out and total return approaches the portfolio yield.

Unaudited.

¹ Federal Reserve Bank H.15 Release.

Commonwealth of Virginia/Department of Accounts Report on the Revenue Stabilization Fund For the Fiscal Year 2023

| Month | Beginning Balance | Deposits | Withdrawals | Interest Allocated (A) | Ending Balance |
|-----------|-------------------|----------|-------------|------------------------|----------------|
| July | \$640,922,940 | \$0 | \$0 | \$0 | \$640,922,940 |
| August | | | | | |
| September | | | | | |
| October | | | | | |
| November | | | | | |
| December | | | | | |
| January | | | | | |
| February | | | | | |
| March | | | | | |
| April | | | | | |
| Мау | | | | | |
| June | | | | | |
| | | | | | |

Note: (A) Interest is earned monthly but credited to the Revenue Stabilization Fund on a quarterly basis.